

Joint Stock Company

"Standard Insurance Georgia"

FINANCIAL STATEMENTS

FOR THE TWELVE MONTH PERIOD ENDED 31 DECEMBER 2015





# Auditing Concern "TSODNISA" Ltd

41, Vazha-Pshavela ave., Tbilisi, Georgia. Identification code 211344188 Tel.: 239-33-50 E-mail: info@tsodnisa.ge

# Independant Auditor's Report

(On the review of financial statements of "Standard Insurance Georgia", JSC)

- 1. We have audited the accompanying financial statements of "Standard Insurance Georgia" JSC (the "Company"), that comprise the statements of financial position as of 31 December 2015, Statement of Comprehensive Income, statement of changes in Shareholders' equity and cash flow statement for the calendar year that ended December 31, 2015.
- Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards (IFRS). This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements - which are free from the material misstatement of the real situation neither due to fraud, nor error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. Our responsibility is, to express an opinion on these financial statements, based on our audit. We have conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance, that the financial statements - are free from material misstatement of facts and alteration of existing reality. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence, we have obtained, is sufficient and appropriate to provide a basis for our opinion.
- 3. In our opinion, the financial statements have been fairly presented in all material respects in regarding the financial position of the Company as at 31 December 2015; and its financial performance and its cash flows for the period from 01 January 2015 to 31 December 2015, in accordance with International Financial Reporting Standards.

General Director
Ltd auditing concern "Tsodnisa",

March 14, 2016



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JSC "Standard Insurance Georgia"

Statement of financial position for the period that ended December 31, 2015

| Assets   | Balance as of 31.12.2015 | Balance as of 31.12.2014 | Notes |
|--|--------------------------|--------------------------|-------|
| Total Current Assets:  |                          |                          |       |
| Cash and Cash equivalents  | 3 093 181                | 2 418 114                | 3     |
| Trade Receivables -Current Part                                  | 1 767 753                | 1 507 766                | 4     |
| Other receivables from reinsurance                               | 1 728 397                | 1 094 561                | 5     |
| Inventory  | 72 624                   | 18 971                   | 6     |
| Prepaid reinsurance expenses                                     | 551 869                  | 464 205                  | 7     |
| Prepaid Expenses and Prepaid Taxes                               | 5 073                    | 3 552                    | 8     |
| Other current Assets   | 435 072                  | 277 125                  | 9     |
| Total Non-current Assets:  |                          |                          |       |
| Fixed Assets   | 110 494                  | 101 486                  |       |
| Intangible Assets  | 8 324                    | 7 537                    | 10    |
| Deffered tax   | 178 815                  | 214 556                  | 11    |
| TOTAL ASSETS:  | 7 951 601                | 6 107 873                |       |
| Liabilities and Shareholder's Equity  Total Current Liabilities: |                          |                          |       |
| Payables to insurance creditors                                  | 472 462                  | 317 939                  | 12    |
| 5% IBNR Reserve  | 117 769                  | 123 659                  | 13    |
| Payables to reinsurer  | 2 980 143                | 1 745 788                | 14    |
| Deffered income from Insurance                                   | 2 207 607                | 1 942 765                | 15    |
| Deffered income from Reinsurance                                 | 115 665                  | 46 854                   | 16    |
| Other current liabilities  | 194 719                  | 117 957                  | 17    |
| TOTAL LIABILITIES:   | 6 088 365                | 4 294 961                |       |
| Share Capital  | 4 480 000                | 4 480 000                | 18    |
| Accumulated Profit / (loss)                                      | (2 616 764)              | (2 667 088)              | 1.0   |
| TOTAL SHAREHOLDERS' EQUITY                                       | 1 863 236                | 1 812 912                |       |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY:                      | 7 951 601                | 6 107 873                |       |

Director

Head of Finance Department

M. Guruli
Standard Insurance
Georgia

245402

JSC "Standard Insurance Georgia"
Statement of Comprehensive Income for the twelve month period that ended December 31, 2015

|  | 2 015         | 2 014       |     |
|--|---------------|-------------|-----|
| Written Premium  | 4 5 1 6 6 5 2 | 5 282 301   | 19  |
| Changes in UPR (Brutto)                                | (264 841)     | 461 604     | 20  |
| Reinsurance Expenses                                   | (945 001)     | (2 828 503) | 21  |
| Insurance claims                                       | (2 575 529)   | (2 131 952) | 22  |
| part of reinsurer in Insurance claims                  | 96 557        | 93 621,35   | 44  |
| IBNR Reserve   | 5 889         | (74 476)    |     |
| Gross Profit (loss):                                   | 833 727       | 802 595     |     |
| Commission Expenses (Agents and Brockers)              | (254 715)     | (206 890)   | 23  |
| Income from reinsurance commission                     | 171 099       | 153 892     | -   |
| Other income from isurance activity                    | 329 046       | 295 381     | 24  |
| Total Profit from Operations:                          | 1 079 157     | 1 044 978   | 6.7 |
| Administrative expenses                                | (1 467 734)   | (1 155 817) | 25  |
| Total operating expenses                               | (1 467 734)   | (1 155 817) |     |
| Financial Income Financial Expenses                    | 118 183       | 103 557     | 26  |
| Gains/(losses) from currency exchange and other Income | 356 460       | (28 787)    | 27  |
| Profit before Tax:                                     | 86 065        | (36 070)    |     |
| Prifot Tax:  | 35 741        | 108 193     | 20  |
| Profit after tax:                                      | 50 324        | (144 262)   | 28  |
| Net Profit / (Loss) from Regular Activity              | 50 324        | (144 262)   |     |

Director

Head of Finance Department

N. Gurbanov Standard Insurance
Georgia
M. Guruli

# JSC "Standard Insurance Georgia"

Statement of Changes in Equity for the that ended December 31, 2015

| Balance as at 1 January 2014 Issue of Shares | Share Capital<br>4 480 000 | Revaluation<br>Reserve | Retained<br>Earnings<br>(2 522 826) | Total:    |
|--|----------------------------|------------------------|-------------------------------------|-----------|
| Retained Earnings                            |                            |                        | (144 262)                           | (144 262) |
| Balance as at 1 January 2015 Issue of Shares | 4 480 000                  | •                      | (2 667 088)                         | 1 812 912 |
| Retained Earnings                            |                            |                        | 50 324                              | 50 324    |
| Balance as at 1 January 2016                 | 4 480 000                  |                        | (2 616 764)                         | 1 863 236 |

Director

Head of Finance Department

N. Gurbanov

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JSC "Standard Insurance Georgia"

Statement of Cash Flows

for the twelve months period that ended December 31, 2015

|  | 2015        | 2014                   |
|--|-------------|------------------------|
| Cash Flows from Operating Activities             |             |                        |
| nsurance Premium Received                        | 4,327,503   | 3,532,322              |
| Cash reimbursed by reinsurer for claims          |             | 2,235                  |
| Cash received from saved property                | 175,994     | 100,351                |
| Cash received from reinsurance commission        | 20,855      | 34,293                 |
| Cash received from other operating activities    | 94          | 585                    |
| Reinsurance Premiums Paid                        | (336,080)   | (288,886)              |
| Claims Paid                                      | (2,344,591) | (1,891,068)            |
| Cash Paid for salary                             | (797,565)   | (608,387)              |
| Cash Paid for Profit tax (Tax from interests)    | -           |                        |
| Cash Paid for taxes                              | (303,276)   | (199,811)              |
| Cash Paid for Penalties                          | 37.)        | (#S) X (* 9) II - 40 X |
| Cash Paid for Bank Charges                       | (3,783)     | (2,152)                |
| Cash Paid for Rent                               | (146,468)   | (130,536)              |
| Cash Paid for consulting and audit services      | (25,974)    | (29,689)               |
| Cash Paid for brokers and agents                 | (200,819)   | (124,056)              |
| Cash Paid for communication expenses             | (25,260)    | (24,777)               |
| Cash Paid for stationary expenses                | (13,893)    | (13,660)               |
| Cash paid to employees as advances               | 59          | (265)                  |
| Cash paid to other vendors                       | (23,951)    |                        |
| Cash paid to other operating activities          | (156,927)   | (105,651)              |
| laims  | 2,780       |                        |
| Net cash provided (used) by operating activities | 148,697     | 250,264                |
| Cash Flows from Investing Activities             |             |                        |
| Cash paid for purchase of fixed assets           | (32,329)    | (69,038)               |
| Cash received from sale of fixed assets          |             | 9,413                  |
| Cash paid for purchase of Intangible assets      | (3,000)     | (1,000)                |
| nterest from bank deposits                       | 117,151     | 103,173                |
| short term loans issued                          |             |                        |
| Net cash provided (used) by investing activities | 81,822      | 42,547                 |
| Cash Flows from Financing Activities             |             |                        |
| Cash from increase of Share Capital              | -           | 14                     |
| Received short term loans                        | *           | *                      |
| Net cash provided (used) in financing activities |             |                        |

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| Increase / Decrease of cash flows from exchange rate | 444,548   | 12,875    |
|--|-----------|-----------|
| Increase (decrease) in cash during the period        | 675,067   | 305,686   |
| Cash balance at the beginning of the period          | 2,418,114 | 2,112,429 |
| Cash balance at the end of the period                | 3,093,181 | 2,418,114 |

Director

Head of Finance Department

Ma Guruli

N. Gurbanov

### JSC "Standard Insurance Georgia"

Explanatory Notes to financial statements
for the tvelwe month period that ended December 31, 2015

### 1. GENERAL INFORMATION

Joint Stock Company "Standard Insurance Georgia" (hereinafter referred to as – the company) was registered on November 4, 2007 by Tbilisi Tax inspection (old Tbilisi region). Legal address of the company is #39 Kandelaki Str, Tbilisi, Georgia, 0105. Tax Identification Number #204540274. The company is not registered as a VAT payer and is settled as a tax payer in Tbilisi Tax department.

The company is 100% owned by Joint Stock Company "Стандард Страхование" Ваки.

The company has no subsidiary comapnies. During the preparaion of the financial statements Nariman Gurbanov was represented as company's director. The main economic activity of the company is insurance and reinsurance. The company hold insurance and reinsurance lisence from National bank of Georgia, as well as license in health insurance and reinsurance.

### 2. SIGNIFICANT ACCOUNTING POLICY

Here in after is presented the significant accounting Policy – according to which, these Financial statements have been prepared.

### Insurance Premium Revenue

Company produces, accordingly gets the revenue by Insurance policy sales. The revenue from Insurance Policy (with the accuracy up to one day), is recognized as the earned revenue which is determined by the Company - within the validity period of the insurance policy. Company - from the very moment of issuance the Insurance Policy, recognizes the overall sum of insurance premium - as the earned revenue; whereat, through the correction of unearned Insurance Premium Revenue - makes the subsequently equal redistribution in accordance to periods (with the exactness up to each day).

### Revaluation of the Foreign Currency

Functional currency and Accountable currency – are the constituent in the Financial statements as the member of Companies - group accordingly takes place in estimation of currency consumption in the primary/initial economic environment, where Companies are performing (Functional Currency).

The financial calculation of transactions in foreign currency in accordance to the rate of Functional currency, occurs on the day of the operation - according to the exchange rate of the day. As the result of mentioned above operations, at the end of the year after estimation/calculation of the financial assets and liabilities, which have arisen in the transactions in foreign currency - in accordance to currency exchange rate (corresponding to year - end); both, the Profits and Losses, will be reflected and recorded in profit and loss account; except the capitalized - Profits and Losses etc.

GEL exchange rate in relation to other main currencies:

31.12.2014 - USD 1 = 1.8636 GEL EUR 1 = 2.2656 GEL 31.12.2015 - USD 1 = 2.3949 GEL EUR 1 = 2.6169 GEL

### Fixed Assets

Company accounts Fixed Assets in accordance to the Historical (initial) rate - at the same time considering the depreciation factor. The Historical cost detects expenditures, which are in direct connection to acquisition of the Fixed Assets. Subsequent costs are included in the asset-balance; or are recognized as the separate asset; if exists the possibility - that its link with the future Economical profit of the asset will be directed towards the Company - and also, there is possibility to estimate of Asset's value in future. All the other expenditures, which are connected with repairing and technical services will be presented in the corresponding report on profit and loss. The calculation of depreciation of Fixed Assets - occurs through the consistent write off their initial or revalue price down to liquidation value – during the period of their usefulness; see:

- Repairing of the rented Fixed Assets
- Transport
- Office equipment
- Computers and the other communication devices/equipment
- The other Fixed assets
- 5 years;
- 8-10 years;
- 4-5 years;
- 3-5 years;

## Intangible Assets

### Licenses

The licenses are reflected according to the initial cost. The licenses have the unlimited available terms of use and are registered in accordance with the initial value. These assets have an indefinite useful life, in which case *Licences* are not amortised.

### Software

The expenditures for Software development covers revenues of specialists and the corresponding part of redistributable overheads.

The expenditures for working up Software, which are recognized as assets, are amortized during the period of their usefulness(not more of 10 years). The expenditures, which are directly linked to individual program product-processing (medical-care insurance program "Eskulapi"); which more than one year will be controlled by the Company and approximately the received income will be higher than the self-cost and will be recorded in the section of Intangible Assets.

The expenditures for Software development covers revenues of specialists and the corresponding part of redistributable overheads.

The expenditures for working up Software, which are recognized as assets, are amortized during the period of their usefulness (not more of 10 years).

### Accounts Receivable from Insurance Activities

Accounts Receivable from the Insurance activities represents assets with the fixed or defined payments. It arises from the direct servicing of a client by Company - which are subsumed of current assets; except the assets, which are discharged for the period more than a year and a half (these kind of assets are classified as the long-term assets). Accounts Receivable from the Insurance activities are represented in balance, by the article - Current Demands Towards Insurance Activities (note 4).

### Liabilities to Insurance Creditors

Liabilities towards Creditors of the Insurance at first are reflected according to fair value with the deduction of Depreciation reserve.

### Future Periods' Insurance revenue

Company transfers Profits from Insurance policy /the contracts into Balance - article "Differed income from insurance".

# 3. CASH AND CASH EQUIVALENTS

In accordance to the situation on December 31, 2015, cash and cash equivalents of the Company had the following structure:

|                       | December 31,<br>2015<br>(GEL) | December 31,<br>2014<br>(GEL) |
|-----------------------|-------------------------------|-------------------------------|
| Cash On Hand          | 6 944                         | 12 634                        |
| Current Bank Accounts | 649 650                       | 409 981                       |
| Term Deposits         | 2 436 587                     | 1 995 499                     |
|                       | 3 093 181                     | 2 418 114                     |

In the financial period of 2015 the Company has possessed the deposits in 5 following banks of Georgia: "KorStandard bank", "Bank Republic", "Halyk Bank", "Caucasus Development Bank" and "Bank of Georgia". The company deposits monetary funds into banks in compliance with requirements of rule, enacted by the National Bank – "About Placing and Investment of created reserves of Insurance, according to the Types of Insurance (except for life Insurance").

# 4. RECEIVABLES FROM INSURANCE ACTIVITIES

In accordance to situation on December 31, 2015, cash and cash equivalents of the Company (considering Bad/questionable Debts) had the following structure:

|  | December 31,<br>2015<br>(GEL) | December 31,<br>2014<br>(GEL) |
|--|-------------------------------|-------------------------------|
| Receivableas from Insurance activities (Casco)             | 698631                        | 720977                        |
| Receivableas from Insurance activities (property)          | 103628                        | 98926                         |
| Receivableas from Insurance activities (health)            | 776525                        | 549018                        |
| Receivableas from Insurance activities (aviation)          | 6648                          | 5173                          |
| Receivableas from Insurance activities (liability)         | 53200                         | 31647                         |
| Receivableas from Insurance activities (cargo)             | 10438                         | 212                           |
| Receivableas from Insurance activities (travel)            | 106                           | 2496                          |
| Receivableas from Insurance activities (container)         | 63417                         | 16741                         |
| Receivableas from Insurance activities (other)             | 131024                        | 82576                         |
| Receivableas from Insurance activities (professional liabi | lities 2779                   |                               |
| Provision of bad debts (from insurance claims)             | -78645                        |                               |
|  | 1 767 753                     | 1 507 766                     |

# 5. OTHER RECEIVABLES FROM REINSURANCE

|   | December 31,<br>2015 | December 31,<br>2014 |
|---|----------------------|----------------------|
|   | (GEL)                | (GEL)                |
| Receivables from reinsurer from reimbursed claims | 879 780              | 609 541              |
| Receivable from reinsurance commission            | 848 616              | 485 020              |
|   | 1 728 397            | 1 094 561            |

According to the year 2015, the key part of the company's requirements have been the requirements towards reinsurer - "SCOR Perestrakhovaniye" and simultaneously to founder of the company "Стандарт страхование" (Baku) - who has claimed and insisted on commission fees out of reinsurance and reinsurer share in compensational losses. The Company's insurance covers not only medical risks insurance, but every other type of risks insurance are provided regularly.

### 6. INVENTORY

In accordance to the situation on December 31, 2015, inventory stocks (of materials and capital equipment) has been equal to GEL 72 624; from this amount, sum of GEL 2195 have been applied for covering the cost of plastic insurance policy, 70 156 GEL comprised the price of the car that was supplied to the company as a result of insurance claims and to the end of the year the sum of GEL 273 has been on the balance of Company - as stock of fuel.

# 7. REINSURANCE COSTS OF FUTURE PERIODS

The structure of Company's reinsurance of costs - concerning the future periods - is the following:

|  | December 31,<br>2015<br>(GEL) | December 31,<br>2014<br>(GEL) |
|--|-------------------------------|-------------------------------|
| Reinsurance costs of future periods (Casco)              | 161 584                       | 56 290                        |
| Reinsurance of future periods (property)                 | 159 735                       | 133 361                       |
| Reinsurance of future periods (health)                   | 3 915                         | 4 607                         |
| Reinsurance of future periods (aviation)                 | 35 734                        | 116 901                       |
| Reinsurance of future periods (accident)                 |                               |                               |
| Reinsurance of future periods (cargo)                    | 9 298                         | 2 238                         |
| Reinsurance of future periods (marine transport)         | 8 608                         | 6 984                         |
| Reinsurance of future periods (other)                    | 148 288                       | 143 824                       |
| Reinsurance of future periods (professional liabilities) |                               | 1119194                       |
|  | 551 869                       | 464 205                       |

Reinsurance costs of future periods are expenses for the Reinsurance Policies, having an acting-validity, covering the next accounting period - including the revenues (accordingly expenditures too), which are also falling under the following accounting periods.

# 8. INTEREST ACCRUED ON DEPOSITS

|   | December 31,<br>2015<br>(GEL) | December 31,<br>2014<br>(GEL) |
|---|-------------------------------|-------------------------------|
| Interest Accrued on Deposits in Bank Republic             |                               | 304                           |
| Interest Accrued on Deposits in Kor Standard Bank         | 2 176                         | 1 979                         |
| Interest Accrued on Deposits in Halyk Bank                | 797                           | 1 208                         |
| Interest Accrued on Deposits in Caucasus Development Bank | 2 099                         | 1 200                         |
| Interest Accrued on Deposits in Bank of Georgia           |                               | 62                            |
|   | 5 073                         | 3 552                         |

# 9. OTHER CURRENT ASSETS

|  | December 31,<br>2015<br>(GEL) | December 31,<br>2014<br>(GEL) |
|--|-------------------------------|-------------------------------|
| Advances   | 33 749                        | 4 202                         |
| Due from employees   | 242                           | 1 075                         |
| Prepaid property and other taxes prepaid profit taxes          |                               | 509                           |
| prepaid income taxes   | 3 185                         |                               |
| prepaid expenses (Agents and Brokers)<br>prepaid rent expenses | 144 707                       | 68 262,99<br>7 437            |
| Claims from regress  | 223 886                       | 179 483                       |
| Other current assets   | 29 303                        | 16 155                        |
|  | 435 072                       | 277 125                       |

# 10. FIXED AND INTANGIBLE ASSETS

By December 31, 2015 structure of company's fixed assets was the following:

|                                    | Leasehold<br>Improvements | Vehicles | Computer and<br>Communication<br>equipment | Fixtures and fittings<br>and Other Fixed<br>assets | Intangible<br>Assets | Total   |
|------------------------------------|---------------------------|----------|--|--|----------------------|---------|
|                                    | (GEL)                     | (GEL)    | (GEL)                                      | (GEL)  | (GEL)                | (GEL)   |
| Cost                               |                           |          |  |  |                      |         |
| At 1 January 2015                  | 62 351                    | 86 412   | 118 200                                    | 58 483   | 13 837               | 339 283 |
| Additions                          | 1 254                     | 11 900   | 14 022                                     | 17 732   | 3 000                | 47 908  |
| Reductions                         |                           |          |  | 3.000  | # . # . # . #        | -       |
| At 31 December 2015                | 63 605                    | 98 312   | 132 222                                    | 76 215   | 16 837               | 387 190 |
| Depreciation and Impairment        |                           |          |  |  |                      |         |
| At January 2015                    | 58 362                    | 32 612   | 103 306                                    | 29 680   | 6 300                | 230 260 |
| Depreciation Charge                | 1 078                     | 18 274   | 9 564                                      | 6 986  | 2 213                | 38 115  |
| Disposals                          |                           |          |  |  |                      |         |
| Carrying value at 31 December 2015 | 4 165                     | 47 427   | 19 352                                     | 39 549   | 8 324                | 118 816 |

### 11. DEFFERED TAX ASSET

Deferred tax assets are recognized, when it is probable, that sufficient taxable profits will be available - against which the deferred tax assets can be utilized. It is important to take into account the judgment of company's management about the tax planning strategy - if the future taxable profits can cover the previous years' tax losses in the consecutive years.

By the end of 2015, deffered tax asset had the following structure:

# 12. LIABILITIES TO INSURANCE COMPANIES

As per December 31, 2015 liabilities to the insurance companies comprised of 472 462 GEL. This amount mainly comprised of liabilities to medical service providers (hospitals).

|                              | carrying amount | tax base  | temporary<br>differences | Income Tax<br>Rate | Income taxes |
|------------------------------|-----------------|-----------|--------------------------|--------------------|--------------|
| 2015                         |                 |           |                          |                    |              |
| Poperty plant and equipment  | 110 494         | 85 068    | (25 426)                 | 15%                | (3 814)      |
| Intangible assets            | 8 324           | 7 306     | (1018)                   | 15%                | (153)        |
| Allowance for doubtful debts | (303738)        |           | 303 738                  | 15%                | 45 561       |
| Tax loss carry-forwards      | 54              | 914 809   | 914 809                  | 15%                | 137 221      |
| Total:                       | (184 920)       | 1 007 182 | 1 192 103                |                    | 178 815      |

### 13. IBNR Reserve

As per December 31, 2015 IBNR reserve of the company had the following structure:

|                 | December 31,<br>2015 | December 31,<br>2014 |
|-----------------|----------------------|----------------------|
|                 | (GEL)                | (GEL)                |
| 5% IBNR Reserve | 117 769              | 123 659              |
|                 | 117 769              | 123 659              |

# 14. LIABILITIES TO REINSURANCE COMPANIES

Liabilities to reinsurance of the company amounted to 2 980 143 GEL by December 31, 2015. The main part of this liabilities comprised reinsurance liability to shareholder and reinsurer, JSC "Стандард Страхование".

## 15. DEFFERED INSURANCE INCOME

|  | 2015<br>(GEL) | 2014<br>(GEL) |
|--|---------------|---------------|
| Deffered revenue from insurance (casco)                  | 895 560       | 845 102       |
| Deffered revenue from insurance (property)               | 179 155       | 160 915       |
| Deffered revenue from insurance (health)                 | 752 844       | 584 119       |
| Deffered revenue from insurance (aviation)               | 35 733        | 117 893       |
| Deffered revenue from insurance (cargo)                  | 12 612        | 3 086         |
| Deffered revenue from insurance (travel)                 | 6 845         | 4 381         |
| Deffered revenue from insurance (container)              | 14 136        | 8 545         |
| Deffered revenue from insurance (liability)              | 66 115        | 34 689        |
| Deffered revenue from insurance (marine)                 | 11 669        | 9 415         |
| Deffered revenue from insurance (other insurance)        | 195 225       | 174 621       |
| Deffered revenue from insurance (Professional Liability) | 37 712        | 20            |
|  | 2 207 607     | 1 942 765     |

# 16. DEFFERED INCOME FROM REINSURANCE COMMISSION

|  | 2015<br>(GEL) | 2014<br>(GEL) |
|--|---------------|---------------|
| Deffered revenue from reinsurance commission (Casco)           | 44 388        | 14 072        |
| Deffered revenue from reinsurance commission (property)        | 49 225        | 18 094        |
| Deffered revenue from reinsurance commission (aviation)        | 894           | 2 357         |
| Deffered revenue from reinsurance commission (cargo)           | 2 557         | 615           |
| Deffered revenue from reinsurance commission (other insurance) | 18 601        | 11 716        |
|  | 115 665       | 46 854        |

### 17. OTHER CURRENT LIABILITIES

|                                | 194 719 | 117 957 |
|--------------------------------|---------|---------|
| Other current liabilities      | 879     | 5 720   |
| Payables to brokers and agents | 176 975 | 97 995  |
| Other taxes and Penalties      | 1 151   | 550     |
| Reverse Charge VAT             | 673     | 480     |
| Income Tax                     |         | 5 675   |
| Accountable persons            |         | 361     |
| Creditors                      | 15 042  | 7 174   |
|                                | (GEL)   | (GEL)   |
|                                | 2015    | 2014    |
|                                |         |         |

### 18. CAPITAL

As per December 31, 2015 share capital of the company comprised 4480000 GEL. By the time financial statements were prepared the only shareholder of the company was he Joint Stock Company "Стандард Страхование" Baku, Azerbaijan.

### 19. EARNED INSURANCE PREMIUM

|                                    | 2015<br>(GEL) | 2014<br>(GEL) |
|------------------------------------|---------------|---------------|
| Written Premium (casco)            | 1 325 206     | 1 416 004     |
| Written Premium(bank guarantee)    | 1.525.200     | 1 410 004     |
| Written Premium (property)         | 399 665       | 336 867       |
| Written Premium (health)           | 1 938 190     | 2 100 746     |
| Written Premium (cargo)            | 73 052        | 59 342        |
| Written Premium (aviation)         | (5 453)       | 905 681       |
| Written Premium (liability)        | 134 470       | 72 318        |
| Written Premium(travel)            | 28 589        | 22 203        |
| Written Premium (accident)         |               | 240           |
| Written Premium (container)        | 244 727       | 106 882       |
| Written Premium (marine liability) | 78 656        | 63 463        |
| Written Premium (other insurance)  | 255 309       | 198 555       |
| Written Premium (other insurance)  | 44 241        |               |
|                                    | 4 516 652     | 5 282 301     |

# 20. UNEARNED PREMIUM RESERVE

|  | 2015      | 2014      |
|--|-----------|-----------|
|  | (GEL)     | (GEL)     |
| Changes in Unearned Premium Reserve (Casco)                  | (50 458)  | (532 536) |
| Changes in Unearned Premium Reserve (property)               | (18 241)  | 91 046    |
| Changes in Unearned Premium Reserve (health)                 | (168.725) | (188 354) |
| Changes in Unearned Premium Reserve (cargo)                  | (9.526)   | 1 817     |
| Changes in Unearned Premium Reserve (aviation)               | 82 160    | 1 173 033 |
| Changes in Unearned Premium Reserve (liability)              | (31 426)  | (10.805)  |
| Changes in Unearned Premium Reserve (travel)                 | (2 464)   | (1.230)   |
| Changes in Unearned Premium Reserve (accident)               | 05-17-6   | 1 833     |
| Changes in Unearned Premium Reserve (container)              | (5 591)   | (8 545)   |
| Changes in Unearned Premium Reserve (marine liability)       | (2 254)   | (9.415)   |
| Changes in Unearned Premium Reserve (other insurance)        | (20 604)  | (55 239)  |
| Changes in Unearned Premium Reserve (Professional Liability) | (37 712)  | (11-200)  |
| · · · · · · · · · · · · · · · · · · ·                        | (264 841) | 461 604   |

# 21. REINSURANCE EXPENSES

|  | 2015    | 2014      |
|--|---------|-----------|
|  | (GEL)   | (GEL)     |
| Reinsurance Expeses (casco)                  | 233 932 | 190 266   |
| Reinsurance Expeses (property)               | 321 995 | 362 456   |
| Reinsurance Expeses (cargo)                  | 42 459  | 55 158    |
| Reinsurance Expeses (accident)               |         | 3 539     |
| Reinsurance Expeses (aviation)               | 75 714  | 2 075 525 |
| Reinsurance Expeses (marine)                 | 56 401  | 31 685    |
| Reinsurance Expeses (health)                 | 45 717  | 19 796    |
| Reinsurance Expeses (other insurance)        | 164 691 | 90 078    |
| Reinsurance Expeses (Professional Liability) | 4 091   | 22 210    |
|  | 945 001 | 2 828 503 |

# 22. INSURANCE CLAIMS

|                                | 2015<br>(GEL) | 2014<br>(GEL) |
|--------------------------------|---------------|---------------|
| Claims paid (Casco)            | 1 027 193     | 637 038       |
| Claims paid (Property)         | 56 968        | 104 116       |
| Claims paid (cargo)            |               | 2 182         |
| Claims paid (travel)           |               |               |
| Claims paid (container)        | 103 005       | 27 594        |
| Claims paid (Bank Guarantee)   | 33 445        | 8 940         |
| Claims paid (Liability)        | 31 105        | 5 000         |
| Claims paid (health Insurance) | 1 323 814     | 1 347 083     |
|                                | 2 575 529     | 2 131 952     |

## 23. COMMISION PAID TO AGENTS AND BROKERS

During the reporting period commission expenses of the company mainly consisted of payments to agents who earned insurance contracts for the company. Commission expenses usually represent fixed, one-time contractual payments that are basically connected to new insurance contracts. Company systematically records such expenses, in the every moment when services are received.

# 24. OTHER INCOME FROM INSURANCE ACTIVITIES

During the reporting period other income from insurance of the company totaled to 329 046 GEL. Other income from insurance activities represented incomes from saved property – 100 164 GEL, revenue from franchise 59 931 GEL, and revenues from regress – 168 951 GEL.

### 25. OTHER AND ADMINISTRATIVE EXPENSES

|                               | 2015<br>(GEL) | 2014<br>(GEL) |
|-------------------------------|---------------|---------------|
|                               | 77.           |               |
| Salary                        | 1 007 223     | 774 324       |
| Rent Expenses                 | 187 127       | 135 932       |
| Ulities and Communication     | 39 926        | 38 652        |
| Consulting and Audit Expenses | 25 727        | 29 665        |
| Depreciation                  | 38 115        | 40 046        |
| Taxes and Penalties           | 14 595        | 1 007         |
| Bank charges                  | 3 783         | 2 153         |
| Representative Expenses       | 10 913        | 8 921         |
| Expenses for fuel             | 32 065        | 38 204        |
| Insurance                     | 20 207        | 15 290        |
| Other administrative expenses | 88 052        | 71 623        |
|                               | 1 467 734     | 1 155 817     |

# 26. FINANCIAL INCOME AND FINANCIAL EXPENSES

During the reporting period, Financial Income of the company mainly represented accrued interest from deposits and current interest bearing accounts. Company kept Interest bearing accounts and deposits in different commercial banks of Georgia.

|                          | (GEL)   | 2014<br>(GEL) |
|--------------------------|---------|---------------|
| KorStandard Bank         | 74 621  | 76 988        |
| Bank Republic            | 8 522   | 13 014        |
| Procredit Bank           |         |               |
| Halyk Bank               | 23 882  | 3 695         |
| Caucasus Deelopment Bank | 6 927   |               |
| Bank of Georgia          | 4 231   | 9 860         |
|                          | 118 183 | 103 557       |

| 27. PROFIT LOSS FROM INCOME/(EXPENSES)  | FOREIGN  | EXCHANGE   | AND        | OTHE            |
|---|----------|------------|------------|-----------------|
|   | 2015     | 2014       |            |                 |
|   | (GEL)    | (GEL)      |            |                 |
| Profit/(loss) from foreign exchange   | 411 534  | 392        |            |                 |
| Profit/(loss) from sales of fixed assets Bad Debts  |          | 4 881      |            |                 |
| Bad Debts from insurance debtors  | (91 344) | (26 771)   |            |                 |
| Other Incomes / (Expenditures)  | 36 270   | (7 290)    |            |                 |
|   | 356 460  | (28 787)   |            |                 |
| 28. PROFIT TAX EXPENSE  |          |            |            |                 |
|   |          | 201        | 5          | 2014            |
|   |          | (GE        | L)         | (GEL)           |
| Profit before profit tax Applicable tax rate  |          | 86 (       | 065<br>15% | (36 070)<br>15% |
| Theoretical income tax  Effect of changes in not recognized deferred tax and tax effect of expenses that are not include for tax purposes |          | 12 S       |            | (5 410)         |
|   |          | enses that | 831        | 113 603         |

### 29. GOING CONCERN

Profit tax expense

According to the International reporting Standards, current financial statements have been prepared on the principle of going concern, which means that a business will remain in operation for the foreseeable future. The principle meaning is - that the realization of the assets and liability fulfillment goes in the normal process of business.

108 193

35 741