# JSC PSP Insurance and its Subsidiary Company

Consolidated Financial Statements

With the Conclusion of the Independent Auditor

For the reporting year, ended on December 31, 2020



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Conclusion of the independent auditor

To: Shareholders and management of JSC "PSP Insurance" Group

The auditor's consideration on consolidated financial statements

#### Consideration

We have conducted the consolidated financial statements audit of JSC PSP Insurance and its subsidiary company (hereinafter referred to as the Group), which consists of consolidated financial statement as of December 31, 2020, as well as consolidated activity results, consolidated reporting of own capital movement and consolidated reporting of funds movement for the reporting year, that ended on the mentioned date and attached comments, including important reporting policies.

In our opinion, the submitted consolidated financial statement, envisaging all essential aspects, unambiguously and fairly reflects the consolidated financial state of the Group as of December 31, 2020, as well as the consolidated financial results of its activity, consolidated movement of own capital and consolidated movement of funds for the reporting year, that ended on the mentioned date, in accordance with the international standards of financial reporting.

#### Grounds for consideration

We have conducted the audit in accordance with the Audit International Standards. Our responsibility envisaged under the mentioned standards, is described in the conclusion part – "Auditor's responsibility on financial statements audit". We are independent from the group, which implies the compliance with the requirements of "the Ethic's Code of Professional Accountants" issued by "International Council of Standards of Accountants' Ethics" and moreover, we carry out other ethic liabilities defined by this code.

We believe, that audit evidences obtained by us are enough and proper for the expression of our opinion for establishing the necessary grounds.

### Responsibility on financial statements for persons with the right of management

The management is responsible for the preparing of the consolidated financial statement and fair presentation in accordance with the financial statement reporting international standards, as well as for the internal control, which is considered by the management necessary for the preparing of the financial statement, which does not include the essential inaccuracy caused by cheating or mistake.

For preparing the consolidated financial reporting the management is obliged to evaluate the continuity of the group activity and provide the issues related to the continuity of the activity. Also, the statement on the permission of the activity continuity shall be prepared, if it is not going to suspend or liquidate the group operations.

The persons authorized with the rights of management are responsible to perform supervision of the group's financial reporting process.

### Responsibility of the auditor for the financial reporting audit

Our goal is to take the reasonable belief whether the given consolidated financial statement in general consists of cheating or the inaccuracy caused by the mistake or not and to issue the conclusion, which includes our opinion. Reasonable belief is the high level of the belief, but it does not represent the guarantee of the fact that the audit conducted in accordance with the audit international standards always is available to reveal the essential inaccuracies.

Inaccuracies may arise as a result of the cheating or mistake and are considered as essential, if the reasonable expectation exists of the fact that it can influence separately or together on the economic decision of the users, which may be taken on the basis of the present financial statement.

Bidio Ltd. is a limited liability company registered in Georgia, which is a member of the limited liability company "Bidio International Limited" registered in the United Kingdom and is part of the Bidio International Network of Independent Companies

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according to Audit International Standards we use professional discussion and keep the professional skepticism. We also:

- Establish and evaluate the risks of making essential inaccuracies as a result of cheating or mistakes in the financial statement, plan and accomplish the auditory procedures with the purpose of the reaction on these risks and acquire auditory evidences, which are enough and proper for the expression of our opinions for creation of the needed grounds. The risk of non-establishment of the essential inaccuracy created as a result of the cheating is higher than the essential inaccuracy caused by mistake, as the cheating may include invisible bargains, counterfeits, deliberate skipping of the information, incorrect provision of the information or spurning of internal control;
- Study the internal control important for the audit in order to plan the auditory procedures proper for the specific circumstances and not for the purpose to express our opinion on the efficiency of the group's control;
- Evaluate the expediency of used accounting policies, as well as the reasonability of accounting estimates and explanatory notes presented by the management;
- Make a conclusion on advisability of using accounting basics of the current enterprise by the management, as well as make findings based on the received auditory evidences whether there is a substantial ambiguity in relation with the events and circumstances that may suspect the group's ability to continue functioning with the continuous functioning of the enterprise. If we conclude that there is substantial uncertainty, we will focus on the information in the financial statements of our auditors, or if such information is inadequate, we will change our conclusion. Our discussions are based on audit evidence obtained before the date of the conclusion of our auditors' report. In addition, the events that emerged in the future and created circumstances may force the group to stop functioning under the continuous functioning of the enterprise;
- Evaluate the general presentation of financial statements, its structure and content, including explanatory notes, and whether financial statements reflect the main transactions and developments in such a manner as to ensure the integrity of the entire document.
- Get enough audit evidence of group financial information and activities in order to express our views on financial statements. We are responsible for the direction, supervision and performance of the audit. We are only responsible for our audit.

Along with other issues we communicate with people with management rights on important issues that have been identified as a result of the audit scale, terms and audit, including internal deficiencies of the internal control. Partner of the transaction is responsible for the audit results in this conclusion of the Independent Auditor:

Ivane Zhuzhunashvili (Registration N in the Registry: # SARAS-A-720718)

On behalf of BDO LLC

Tbilisi, Georgia

April 12, 2021

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Conclusion of the independent auditor

To: Shareholders and management of JSC "PSP Insurance" Group

The auditor's consideration on consolidated financial statements

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We believe, that audit evidences obtained by us are enough and proper for the expression of our opinion for establishing the necessary grounds.

# Responsibility on financial statements for persons with the right of management

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According to Audit International Standards we use professional discussion and keep the professional skepticism. We also:

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- Study the internal control important for the audit in order to plan the auditory procedures
  proper for the specific circumstances and not for the purpose to express our opinion on the
  efficiency of the group's control;
- Evaluate the expediency of used accounting policies, as well as the reasonability of accounting
  estimates and explanatory notes presented by the management;
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Along with other issues we communicate with people with management rights on important issues that have been identified as a result of the audit scale, terms and audit, including internal deficiencies of the internal control.

Partner of the transaction is responsible for the audit results in this conclusion of the Independent Auditor:

Ivane Zhuzhunashvili (Registration N in the Registry: # SARAS-A-720718)

On behalf of BDO LLC

Tbilisi, Georgia

April 12, 2021

Signed

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## JSC PSP Insurance and its Subsidiary Company Full income consolidated reporting For the reporting year that ended on December 31, 2020 (in GEL)

Section 1 of the last and the l	Note	2020	2019
Acquired premium		23,272,900	21,200,045
Share of the Reinsurer in the acquired premium		(2,590,237)	(1,949,892)
Net acquired premium		20,682,663	19,250,153
Change in unearned premium reserve		(1,082,327)	/2 01E 020
The share of reinsurance in the change in the unearned premium reserve			(2,815,820)
NT		245,994	181,728
Net earned premium	5	19,846,330	16,616,061
Commission income	6	F27 470	
Total insurance income	U	20,383,800	396,232 17,012,293
			17,012,293
nsurance losses and change in insurance liabilities related to osses		(17,570,547)	(14,424,837)
Reinsurer's share in insurance liabilities related to insurance cosses and changes		2,076,740	1,342,763
let insurance losses	7	(15,493,807)	(13,082,074)
ecquisition costs of insurance policies			
Marketing and administration costs	8	(176,658)	(88,611)
evaluation loss	9	(4,197,460)	(3,901,350)
	10	(450,531)	(183,180)
ercentage income, net	10	818,893	727,071
rofit earned from difference between exchange rate, net	11	802,687	330,037
rofit before tax		1,686,924	814,186
rofit tax benefit (costs)	00		
otal full year income	12	231,512	(27,523)
, our meditie		1,918,436	786,663

Consolidated financial statements on behalf of the management are approved by the following persons on April 12, 2021:

Director General	Signed/sealed	S. Lebanidze	
Financial Director	signed		
I manetal Director		A. Asatiani	
Chief Accountant	signed		
Giller Accountant		_ E. Iasagashvil	i

(in GEL)

1.12.2020	31.12.2019
4,250,191	2,387,319
12,269,318	11,410,647
14,616,487	11,124,657
1,673,286	1,005,992
32,778	54,838
79,973	80,607
657.605	433,606
30,922	33,577
461,680	230,168
4,739	8,170
576,547	638,539
184,207	175,588
4,837,733	27,583,708
2,450,000	22,450,000
,616,780)	
2,833,220	(11,535,216) 10,914,784
5,463,172	12,516,552
5,594,673	3,267,254
181,729	130,983
641.259	687.421
123,680	66,714
,837,733	16,668,924 27,583,708
	004,513 837,733

### ISC PSP Insurance and its Subsidiary Company

### Consolidated statement of own capital movements

For the reporting year that ended on December 31, 2020 (in GEL)  $\,$ 

	Equity capital	Acquired loss	Total
Balance as of December 31, 2018	22,450,000	(12,321,879)	10,128,121
Total full income for the reporting year	·*	786,663	786,663
Balance as of December 31, 2019	22,450,000	(11,535,216)	10,914,784
Total full income for the reporting year	-	1,918,436	1,918,436
Balance as of December 31, 2020	22,450,000	(9,616,780)	12,833,220

### Consolidated cash flow statement

For the reporting year that ended on December 31, 2020 (in GEL)

	2020	2019
Cash Flows from operating activities		
Gained insurance premium	20,079,834	15,970,47
Gained interests	869,341	832,31
Income from regression and surviving property	51,895	89.22
Other earnings	117,377	68,87
Compensated losses	(14,264,751)	(13,393,458
Paid salaries	(2,252,681)	(1,910,353
Increase of deposits in banking institutions	(18,634)	(586,697
Paid taxes, except the profit tax	(461,200)	(507,970
Paid reinsurance premium	(901,808)	(121,693
Commission fees paid to agents and brokers	(148,636)	(81,960
Pension contributions	(89,635)	(78,955
Paid leasing fee	(40,752)	(78,398
Other operating costs	(877,450)	(1,107,665
Net cash flows received/(used) from operating activities	2,062,900	(906,258
Funds from investment activities		
Acquisition of fixed assets and intangible assets	(59,733)	(21,283
Net cash flows gained in investment activities	(59,733)	(21,283
Funds from financial activities		
Payment of leasing liabilities	(122,771)	(120,832
Paid interest for the leasing liabilities	(70,129)	(84,968
Net cash flows used in financial activities	(192,900)	(205,800
Effect of currency exchange changes on cash and cash equivalents	52,605	38,933
let increase/(decrease) in cash and cash equivalents	1,810,267	(1,133,341
Cash and cash equivalents, January 1	2,387,319	3,481,727
		0,101,/2/

## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 1. ზოგადი ინფორმაცია

JSC PSP Insurance (hereinafter as Company) was registered on 22 August, 2007 in Tbilisi by the Tax Inspection, ID number #203545572, legal address: Pushkin str.3, Old Tbilisi district, Tbilisi, in accordance with the law of Georgia on Insurance, dated December 18, 2015, PSP Insurance changed legal form and became JSC "PSP Insurance". The number of shares issued is 22,450,000. The nominal value of 1 share is 1 GEL. As of 31 December, 2020 and 2019, a citizen of Georgia - Kakhaber Okriashvili is the founder and in charge of the company, who owns 100% shares of the company. Vazha Okriashvili is the share manager.

Main activity of the company is insurance service in addition to the reinsurance service.

"New Clinic" Ltd (hereinafter as – affiliated company) is a company that is owned by JSC "PSP Insurance" by 100%. The company was founded on 10 February, 2012, legal address: D. Agmashenebeli ave.15, Old Tbilisi District, Tbilisi, Georgia. Company ID number - 404415753. Main activity of "New Clinic" Ltd is medical service.

### 2. Grounds for Preparation

Consolidated financial statement has been prepared in accordance with the international financial reporting standards and interpretations (IFRSs) issued by International Accounting Standards Committee (IASC) and interpretations.

The consolidated financial statement is prepared on the assumption of the principle of a functioning enterprise - that is, the assumption that the group will continue to operate in the predictable future. The group's leadership and owners want to develop the group's activities in Georgia. No uncertainty is known to the leadership, which could jeopardize the continuity of the group's activities. The management believes that access to a functioning enterprise is appropriate for the group.

In determining the appropriateness of the preparation grounds, the Group's management took into account the impact of the COVID-19 Pandemic on the Group's financial position as of 31 December 2020 and its future performance. Pandemic-induced restrictions, regulations and responses have different impacts on different operating segments. The negative impact of the pandemic on the results and cash flows of the group has no effect on the continuity of the group. The Group remains profitable for the reporting year. It also has positive cash flows from operating activities.

Financial timeline covers the fiscal year from 1 January to 31 December.

Consolidated financial statement is prepared based on the historical value.

Amounts given in the consolidated financial statements are not rounded off unless otherwise stated.

Preparation of consolidated financial statement in accordance with IFRSs assumes that the group directors will provide certain evaluations that will affect financial value of assets and liabilities by the time when consolidated financial statement is being prepared, moreover, it will have an influence on the amount of income and expenses during the reporting period. The actual results may differ from the current assessment. Assessments will be reviewed periodically. The adjustments that led to the changes in the accounting estimates are attributed to the financial results of the period in which these changes occurred. Feedback on important financial evaluations is provided in note N 3.

### Grounds for Consolidation

Affiliated companies are enterprises, structural entities that are controlled by the group (1) as far as it is authorized to carry out activities of enterprise it has invested in, which affects its profitability, (2) is capable and is authorized to change the revenue performance in the enterprise by its participation and (3) is capable of using its power over invested enterprise and have an influence on the profitability of the investor.

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 2. Grounds for Preparation (continued)

When assessing whether a group has control over its invested company, consideration is given to the existence of significant rights, including the possession of significant potential voting rights. An investor has an important right to an invested enterprise when he/she has the practical opportunity to use it in the decision-making process to determine the direction of the subsidiary's activities. The group may have an impact on the invested enterprise even when it holds less than the majority of the voting rights.

Results and balance of intra-group economic operations as well as unspent profit as a result of intra-group transactions is eliminated for the purpose of consolidation.

JSC "Insurance PSP" and its affiliated company "New Clinic" Ltd utilizes united accounting policy, which is in line with the group policy.

### Acceptance of new IFRSs, changes in interpretations and standards

- a) New standards, interpretations and changes issued and valid since January 1, 2020:
  - IAS 1 submission of financial statements and IAS 8 accounting policy, changes in accounting estimates and errors (Amendment – essential definition)
  - IFRS 3 Association of Enterprises (Amendment Definition of Business)
  - · Updated Conceptual Basics of Financial Reporting

These standards have not had a material impact on the consolidated financial statements of the Group.

### b) New standards, interpretations and amendments that have been issued but have not yet entered into force:

The Group decided not to adopt the new standards, interpretations and amendments issued by the IASB prematurely, although they have not yet entered into force. The most important of these innovations is IFRS 17 - Insurance contracts and it enters into force on January 1, 2023.

IFRS 17 is valid for annual reporting periods starting January 1, 2023, and it is mandatory to submit comparable numerical data. It is permitted to use it before the due time in case the enterprise will additionally utilize IFRS 9 and IFRS 15, before using IFRS 17 for the first time or on the day of use. Retrospective use is mandatory. Nevertheless, in case it is impossible for the group to use it retrospectively, the enterprise must choose either a modified retrospective approach, or the fair value approach. The group plans to adopt new standard by the time it enters into force together with IFRS 9. Currently, the group is assessing the expected impact of the application of the above standards on its financial statements.

According to the changes carried out in IFRS 4, the group uses the allowed temporary exception regarding using IFRS 9 as a group, the main activity of which is insurance, which corresponds to IFRS 4 activity field. The assumption used is - a deferred approach. The use of this change is voluntary and the group may terminate the use until a new standard of insurance contracts enters into force. According to this approach, the group uses IAS 39 instead of using IFRS 9 for reporting periods that begin before January 1, 2023, because it has not previously used IFRS 9. At the end of 2020, the Group met the criteria for a provisional exemption from using IFRS 9 - the total carrying amount of liabilities arising from IFRS 4 contracts was not less than 90% of the total carrying amount of all its liabilities.

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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 2. Grounds for Preparation (continued)

Insurance related liabilities were presented as follows:

pathoral and pathological and an extension of the state o	31.12.2020	31.12.2019
Insurance liabilities under IFRS 4		
Liabilities arising from insurance contracts	15,463,172	12,516,552
Insurance liabilities that are not within the scope of IFRS 4	15,463,172	12,516,552
Other insurance liabilities	5,594,673	3,267,254
Deferred commission income	181,729	130,983
Deferred profit tax liability	25,104	34,852
	5,801,506	3,433,089
Total balance amount of insurance-related liabilities	21,264,678	15,949,641
Other liabilities	22,004,513	16,668,924
The share of insurance liabilities in the balance amount of total liabilities	97%	96%

### 3. Basic accounting assessments and solutions

The group develops certain accounting assessments and decisions for the future periods. Accounting assessments and decisions are continuously reviewed based on the experience and other factors, which also takes into account expected events. Future experience may be different from assessments and assumptions.

The group carries out the reviews of the assessments and assumptions. The results of the revision of the accounting assessment shall be recognized in the period when the assessment has been revised, if the said relates only to that period; Or in review and future periods, if the review relates to both current and future periods.

Find below assessments and assumptions which carry essential risks of changes in the coming fiscal year in relation to balance value of assets and liabilities.

### (a) Loss incurred from insurance contracts

Determination of final liabilities in relation to the loss incurred from non-life contract insurance represents the most important assessment made by the group. Certain disambiguation exists when assessing the final costs related to incurred loss.

For the purpose of non-life insurance contracts assessments have to be made in relation to revealed expected final loss by the date of reporting period, as well as unrevealed loss. Determination of final scope of the loss might be done after a significant period. For some type of policy, incurred but unrevealed reserve of the loss takes up the most part of insurance liability reflected in financial statement. Discontinuation of the losses as a result non-life contract does not occur.

## (b) Analysis of the devaluation of claims arising from insurance

The group assesses the devaluation of claims arising from insurance contracts. Signs of devaluation may be a breach of the payment term, a deterioration in the creditor's credit rating. In case of signs of devaluation, the management evaluates the future cash flows of the demand portfolio, and if necessary, the future cash flows of the individual demand.

### (c) Court disputes

For each reporting period, the group shall review the proceedings of the current court disputes to assess the need for the deduction and explain it in the financial statements. When assessing the deduction, the group takes into account the progress of the lawsuit, the legal requirements, the expected amount of losses, the opinion of lawyers and specialists in the relevant field, the practical consequences of such disputes

Based on the uncertainties related to the next period, the actual result may differ significantly from the evaluation results recorded in the financial statements.

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

#### 4. Risks management

Risk management is an essential element of insurance activity. The risk is an innate phenomenon for the activity of the group, but it can be managed by regular activities such as identification, evaluation and daily monitoring of risks, resulting in a risk limit and the control mechanisms are established. Each person in the group is accountable for the risk associated with their responsibility. The main financial risks of the group are credit, liquidity and currency risks. The risk management policy of the group related to these risks is discussed below.

#### Capital management goals, policies and approaches

The group has developed the following goals, policy and approaches of capital management to manage those risks affecting capital position.

Capital management goals are:

- the Group could maintain the level of stability required to ensure the protection of insurance policy holders;
- to share capital effectively and help business development in order the repercussion could meet capital requirements for ownership requirements;
- to maintain financial flexibility for maintaining liquidity and access to different capital markets;
- Maintain financial strength in order to ensure new business growth and insurance policy holders, regulators and equity holders.

The activity of JSC "PSP Insurance" is subject to regulatory requirements within the jurisdiction in which it operates. Such regulatory rules define not only the direction of the activity and monitor it, but also set certain restrictive standards, such as capital adequacy standards, to minimize defaults of insurance companies and bankruptcy risks as a result of unforeseen liabilities.

The company's capital management policy is aimed at maintaining sufficient liquid assets to meet the requirements of the supervisory body.

The local insurance supervisor establishes the rule for determining the minimum amount of capital for insurance companies.

The minimum amount of the capital defined by the Order N 27, dated December 25, 2017 on "approval of the rule on determination of minimum capital amount on the territory of Georgia at all stages of the implementation of insurance activity", at all stages of the implementation of insurance activity shall consist of:

- a) Life insurance: 4,200,000 GEL from December 31, 2018;
- b) Insurance (not life) except the insurance of obligatory form, insurance of the liabilities' accomplishment and insurance of credit liabilities: 3,400,000 GEL from December 31, 2018;
- c) Insurance (not life) including the insurance of obligatory form, insurance of the liabilities' accomplishment and insurance of credit liabilities: 4,200,000 GEL from December 31, 2018;
- d) Reinsurance: 4,200,000 from December 31, 2018

The minimum amount of the insurer's capital at all stages of the insurance activity shall not be less than 1/3 of the amount received by the Service for the calculation of the insolvency margin for the insurer.

As of December 31, 2019 and 2020, JSC "PSP Insurance" meets the above-mentioned legislative requirements.

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 4. Risks Management (continued)

#### Management of insurance risks

The risk of the insurance contract is the risk of insurance case, including the volume of risk and declaring periods risks. The basic risk of a group is that the amount of actual loss and insurance amount may exceed the carrying value of insurance liabilities. This is caused by the fact that the frequency of the losses and their volume may be higher than the initially evaluated liability of the losses.

The group diversifies the portfolio of insurance contracts in order to neutralize risks, thus reducing the risk of unforeseen adverse effects on the portfolio. The risks are neutralized with the cautious selection and implementation of the underwriting strategy. The group establishes underwriting directives and restrictions, from which it is defined what risk can be obtained and with what restrictions. With this in mind, the group sets out the underwriting guidelines and restrictions that determine who can take what risk and with what restrictions. Monitoring of these restrictions is constantly being implemented.

The group uses "loss ratio" to monitor insurance risks. The coefficient is obtained by dividing net insurance losses on net insurance income.

The group's loss ratio is as follows:

Loss ratio 2020 2019

76% 77%

The insurance implemented by the group covers medical, life, property, cargo, land vehicles, accident, travel, critical illness, construction risks and third-party liability insurance. Such types of insurance usually consist of 12 months. The essential risks for non-life insurance contracts represents the natural disasters, fires, etc.

The substantial risk for contracts for medical insurance is generated by lifestyle changes, as a result of massive diseases of insured individuals, and so on. The risks are significantly different by their origin place, species and industry. Hence, non-appropriate ratio of portfolio funds may have negative impact on group incomes.

The above-mentioned risk level is reduced by diversification of the portfolio of insurance contracts. The risk is also neutralized by careful selection and implementation of the underwriting strategy that ensures the risks dividing according to species and insurance funds. In addition, the strict policy of reviewing losses for the evaluation of all new and current losses, regular review of losses regulatory procedures and frequent investigation of possible scams represents risk reduction procedure of the group. The group also uses the policy of losses management and regulation in order to reduce the negative impact of future unforeseen events on its activity. The group also limits the risk level of certain contracts by imposing the maximum amount of losses in order to reduce the risk related to the catastrophic events.

### The basics for indefiniteness at the evaluation of the losses to be compensated in future

The liability of paying the losses related to insurance transactions arises at the time of their actual occurrence. There are several variables which influence the volume and timing of cash flows generated from insurance transactions. This indefiniteness is mainly related to the inherent, internal risk of the insured sector, and risk management procedures adopted and implemented by the group.

The estimated value of losses involves direct expenses incurred to cover losses that have been reduced by third parties' payable funds. The group tries to make sure that it has sufficient information on the occurrence of insurance losses. Nevertheless, as a rule, actual outcome differs from the initial liability evaluated by the group, taking into consideration the indefiniteness related to the reserves of insurance losses. The liabilities related to the insurance transactions include the reserve of occurred but undeclared losses, and the reserve of declared but uncontrolled losses.

Evaluation of the occurred but undeclared losses reserve, as a rule, is usually related to a number of indefinite criteria, unlike the assessment of the value of the losses, that the group has the information about.

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

#### 4. Risks Management (continued)

Within the assessment of the given losses, the Group analyzes the historical data of losses (amount of losses reimbursed, number of losses, frequency of occurrence, etc.), corrected by changes in the future period that may arise, for example, from the frequency of losses, changes in regulations or contract terms, etc.

At the end of each period the group tests the estimated losses for the adequacy: the group determines whether the losses assessed liabilities are less than the carrying value that would be required, if the relevant insurance liabilities would be applicable to the IAS 37 "Deductions, Conditional Liabilities and Conditional Assets", if the assessed liabilities deemed to be less than the deductions established in accordance with the IAS 37's requirements, then the group shall recognize the entire deficient amount for profit or loss and increase the carrying value of the relevant insurance liabilities

As of December 31, 2020, no liability adequacy test was identified.

### Management of financial risks

The group has the following risks during the period of its activity:

- · Credit risk
- · Liquidity risk
- · Currency risk

The group is faced with the risks posed by the use of financial instruments as part of its operations. This explanatory note describes the group's goals, policies, and procedures for risk management and risk assessment methods. Additional quantitative information on these risks is presented in the consolidated financial statements.

Financial instruments used by the group, that may be facing financial risk are as follows:

31.12.2020	31.12.2019
4,250,191	2,387,319
12,269,318	11,410,647
14,616,487	11,124,657
864,252	442,952
152,095	63,772
32,152,343	25,429,347
123,680	66,714
641,259	687,421
5,594,673	3,267,254
6,381,990	4,517,697
12,741,602	8,539,086
	4,250,191 12,269,318 14,616,487 864,252 152,095 32,152,343  123,680 641,259 5,594,673 6,381,990

### Real cost of the financial instruments

The real value is the price that is given when selling the asset or is paid for issuing the liability for the organized operation at the day of the evaluation between the market participants, or in case of absence of the mentioned, in accordance with the market, to which the group has access and is the most favorable for the given date. When possible, the group determines the actual value of the quoted price of the given instrument at the operated market. The market is deemed to be operational if the assets and liabilities are operated with sufficient frequency and volume to ensure the information on prices in constant mode.

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#### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 4. Risks Management (continued)

If there is no quoted price on the operating market, the group determines the actual value using the assessment methods. The selected assessment method uses at maximum the observable market data, minimally based on non-market data and envisages all the factors that market participants would take into consideration when determining the price. The best evidence for the actual value of a certain financial instrument at initial recognition is the price of the transaction, i.e. the actual value of the compensation amount paid or received.

If the group decides that the actual value of the initial recognition differs from the transaction price and the actual value is not confirmed by the quoted price existing at the operating market of the identical assets or liabilities, as well as, this value is not based on the evaluation of the method, the variables of which include only the observable market data, in this case the financial instrument shall be initially measured at the actual value, adjusted by the difference between this value and the transaction price. Any difference between this value and the initial value obtained by the evaluation method shall be later recognized in profit or loss during the vital period of the instrument, but no later than the assessment is fully based on the observable market data or when the transaction is closed. The group establishes the actual value using the following hierarchy which reflects the meaning of the data used in the assessment:

Level 1: Quoted market price (without adjustment) for a similar financial instrument on the operating market;

Level 2: The data except those in the first level and which are obvious both directly (prices) and indirectly (derivative from prices). This category includes instruments, that are evaluated using the following data: Market prices quoted at current markets for similar financial instruments; quoted prices for similar instruments that are less active; or other methods of assessment, in which all important data is directly or indirectly obvious, based on market data;

Level 3: non-obvious data. This category includes all the instruments in which the evaluation methods include the data that do not rely on visible data and the non-visible data makes significant influence on the instrument evaluation. This category includes the instruments that are evaluated based on the quoted prices for similar instruments, within which the significant non-obvious adjustments or permits are required to reflect the differences between the instruments.

The actual value evaluation used for financial instruments registered with amortized cost was based on the 2nd and 3rd hierarchy. The above hierarchies were made using the discounted cash flow method. Assessment of the actual value for financial instruments with unquoted fixed interest rate has been performed on the basis of expected future cash flows that are discounted from the current interest rate that is characteristic for a new financial instrument with a similar credit risk and maturity period. The actual value of cash and cash equivalents is estimated at the first level.

There was no change in the assessment methodology used for the 2nd and 3rd grade assessment hierarchy by the end of December 31, 2019 and 2020.

#### Credit risk

Credit risk represents the risk of financial losses of the group in case if the customer (insurer, reinsurer) or the other party related to the financial instruments does not perform the obligations under the contract. In general, the group's credit risk is linked to the sale of insurance products for customers of the Georgian market (postponing of the payment) and depends on the solvency of each user.

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 4. Risks Management (continued)

According to the internal policies of risk assessment, the group performs the evaluation of each new insurer before signing the agreement and offering the conditions. The customer's credit rating is the third party's assessment/characterization (if possible, to obtain this information), and in some cases the banking history.

During the monitoring of the consumer's credit risk the customers are being grouped according to their credit history, species (individual or legal entities), industry, etc. Groups of "high risk" are grouped separately and further cooperation with them is based on preliminary payments.

The Group creates the devaluation, which represents the best assessment of future losses. The main part of the total deductions comes to general reserves which are created by the group in accordance with the arrear's analysis. A small portion of the deductions is presented as a specific reserve that is calculated by analyzing each important counterpart.

Analyzing the maturity of the insurance requirements as of December 31, 2020 is as follows:

	Amount before devaluation	Devaluation ratio	Devaluation reserve
Individually evaluated requirements for devaluation	174,020	100%	(174,020)
Mature, but without devaluation	4,902,705	0%	
Evaluated requirements is groups for devaluation			
Premature	8,983,432	0%	
Overdue from 0 to 3 months	451,617	0%	17.15
Overdue from 3 to 6 months	155,343	10%	(15,534)
Overdue from 6 to 9 months	83,854	30%	(25,156)
Overdue from 9 to 12 months	39,859	50%	(19,930)
Overdue for more than 1 year	441,318	100%	(441,318)
	10,155,423		(501,938)
Requirements before devaluation	15,232,148		(675,958)
Minus: devaluated reserve	(675,958)		
Net requirements	14,556,190		(675,958)

Analyzing the maturity of the insurance requirements as of December 31, 2019 is as follows:

	Amount before devaluation	Devaluation ratio	Devaluation reserve
Mature, but without devaluation	2,281,906	0%	
Evaluated requirements is groups for devaluation			
Premature	8,060,121	0%	
Overdue from 0 to 3 months	568,137	0%	
Overdue from 3 to 6 months	143,422	10%	(14,342)
Overdue from 6 to 9 months	53,747	30%	(16,124)
Overdue from 9 to 12 months	44,958	50%	(22,479)
Overdue for more than 1 year	446,608	100%	(446,608)
	9,316,993		(499,553)
Requirements before devaluation	11,598,899		(499,553)
Minus: devaluated reserve	(499,553)		
Net requirements	11,099,346		(499,553)
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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 4. Risks Management (continued)

### Liquidity risk

The risk of liquidity arises regarding the group's management of covering the working of capital and basic liabilities. The risk is that the group may encounter difficulties when the liabilities are paid in the period of their payment term.

The group controls these types of risks according to the maturity analysis and determines the group's strategy for the future financial period.

In order to manage liquidity risk, the group regularly monitors future cash flows, which is the asset/liability management process.

Liquidity analysis of financial instruments as of December 31, 2020 is represented as follows:

Up to 1 year	Up to 1 - 5 years	Total
		160 (60)
6,381,990		6,381,990
5,594,673		5,594,673
118,281	522,978	641,259
123,680		123,680
12,218,624	522,978	12,741,602
	6,381,990 5,594,673 118,281 123,680	6,381,990 - 5,594,673 - 118,281 522,978 123,680 -

Liquidity analysis of financial instruments as of December 31, 2019 is represented as follows:

	Up to 1 year	Up to 1 - 5 years	Total
Financial liabilities			
Liabilities arising from insurance contracts (excluding	4 517 607		
unearned premium reserve)	4,517,697		4,517,697
Other insurance liabilities	3,267,254		3,267,254
Leasing liabilities	117,475	569,946	687,421
Other liabilities	66,714	-	66,714
	7,969,140	569,946	8,539,086

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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31,2020 (in GEL)

### 4. Risks Management (continued)

### Currency risk

Currency risk is the risk of a change in the value of a financial instrument as a result of foreign currency fluctuations. Financial risk of the group and monetary movement can be faced with the currency risk. The group has certain operations in foreign currency. The group does not use derivatives to manage currency risk.

Currency risk analysis as of December 31, 2020:

	GEL	US Dollars	EUR	Total
Financial assets				
Cash and cash equivalents	4,056,704	191,933	1,554	4,250,191
Deposits placed in the banking institutions	5,609,918	6,659,400		12,269,318
Requirements from insurance and reinsurance	8,676,030	5,857,171	83,286	14,616,487
Reinsurance assets (except the share of the reinsurer in the unearned premium reserve)	864,252	1	3 34 2	864,252
Other assets	152,095		2	152,095
	19,358,999	12,708,504	84,840	32,152,343
Financial liabilities				
Liabilities originated from the insurance contracts (except the unearned premium reserve)	6,381,990	-	= -	6,381,990
Other insurance liabilities	116,409	5,478,264		E E04 (72)
Leasing liabilities	641,259	3,478,204		5,594,673
Other liabilities	123,680			641,259
150520 Charles In	7,263,338	5,478,264		123,680
The second secon	12,095,661	7,230,240	84,840	12,741,602
- The state of the	12,075,001	7,230,240	04,040	
Currency risk analysis as of December 31, 2019:				
	GEL	US Dollars	EUR	Total
Financial assets				
Cash and cash equivalents	1,711,071	32,318	643,930	2,387,319
Deposits placed in the banking institutions	6,591,510	4,819,137	-	11,410,647
Requirements from insurance and reinsurance	8,254,056	2,788,885	81,716	11,124,657
Reinsurance assets (except the share of the reinsurer in the unearned premium reserve)	442,952		*	442,952
Other assets	63,772		-	63,772
	17,063,361	7,640,340	725,646	25,429,347
Financial liabilities				
Liabilities originated from the insurance contracts (except the unearned premium reserve)	4,517,697	*		4,517,697
Other insurance liabilities	98,899	3,168,355	를 L.	3,267,254
Leasing liabilities	687,421			687,421
Other liabilities	66,714	- 101 -		66,714
	5,370,731	3,168,355		8,539,086
	11,692,630	4,471,985	725,646	
	Colons Colons			



## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

## 4. Risks Management (continued)

### Sensitivity to the currency risk

The table below shows the group's sensitivity to the US dollar, EUR to GEL, within 20% increase and decrease terms. 20% represents a rate that will be provided to the group's management when providing information on currency risk, and by the management's estimation it represents a possible change of the exchange rate. The sensitivity analysis includes only balancing amounts of monetary items expressed in foreign currencies and corrects their effect for the reporting date by a 20% change.

The effect of overestimation of assets on net profits and equity is as follows:

	31.12.2020		31.12.2020 31.12.2019		2019
	20%	- 20%	20%	- 20%	
GEL/US Dollars GEL/EUR	1,446,048	(1,446,048)	894,397	(894,397)	
GEL/EUR	16,968	(16,968)	145,129	(145,129)	

### Net earned bonus

The net earned premium in accordance with the types of insurance for the reporting year, that ended on December 31, 2020 is represented as follows:

Total acquired premium	Share of the reinsurer in the acquired	Net acquired premium	Net change in the earned premium	Net earned premium
10.00	premium		reserve	
17,186,491	(253,765)	16,932,726	(901,199)	16,031,527
4,193,216	(2,236,539)	1,956,677	(24,536)	1,932,141
609,403		600 403	115	
585,510		1,21,200,8,44,49		609,518
		11054538	8,157	593,667
	:*:	569,955	(5,166)	564,789
61,550	(53,255)	8,295	93,377	101,672
48,726	(41,234)	7,492	1.640	9,132
18,049	(5,444)	12 605	0.70025	
23,272,900	(2,590,237)	20,682,663	(836,333)	3,884 19,846,330
	acquired premium 17,186,491 4,193,216 609,403 585,510 569,955 61,550 48,726 18,049	acquired premium  17,186,491  4,193,216  609,403  585,510  569,955  61,550  48,726  18,049  reinsurer in the acquired premium  (253,765)  (2,236,539)  (2,236,539)  (53,255)  (41,234)  (5,444)	acquired premium         reinsurer in the acquired         premium           17,186,491         (253,765)         16,932,726           4,193,216         (2,236,539)         1,956,677           609,403         -         609,403           585,510         -         585,510           569,955         -         569,955           61,550         (53,255)         8,295           48,726         (41,234)         7,492           18,049         (5,444)         12,605	acquired premium         reinsurer in the acquired         premium         Net change in the acquired premium         Net change in the acquired premium           17,186,491         (253,765)         16,932,726         (901,199)           4,193,216         (2,236,539)         1,956,677         (24,536)           609,403         -         609,403         115           585,510         -         585,510         8,157           569,955         -         569,955         (5,166)           61,550         (53,255)         8,295         93,377           48,726         (41,234)         7,492         1,640           18,049         (5,444)         12,605         (8,721)

The net earned premium in accordance with the types of insurance for the reporting year, that ended on December 31, 2019 is represented as follows:

	Total acquired premium	Share of the reinsurer in the acquired premium	Net acquired premium	Net change in the earned premium	Net earned premium
Medical (health) insurance	14,861,633	(271,884)	14 500 740	reserve	
Land transport vehicles		(271,004)	14,589,749	(2,204,864)	12,384,885
insurance*	4,266,804	(1,495,573)	2,771,231	(50,816)	2,720.415
Life insurance	589,639		589,639	4.00	
Travel insurance	590,134		2004	(127,699)	461,940
Accident insurance	100	*	590,134	(105,128)	485,006
Cargo	564,043	6.00	564,043	(109,865)	454,178
	191,535	(154,660)	36,875	880	37,755
Property	134,932	(26,715)	108,217	(36,382)	
Liability insurance	1,325	(1,060)	265	(A) (C) (C) (C)	71,835
	21,200,045	A STATE OF THE STA	-	(218)	47
		(1,949,892)	19,250,153	(2,634,092)	16,616,061

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 5. Net earned bonus (continued)

\* JSC "PSP Insurance" is an insurer participating in the co-insurance system implemented by a non-profit (non-commercial) legal entity - through the "Compulsory Insurance Center". The insurance premiums drawn and generated on compulsory insurance policies for the reporting year ended December 31, 2020 amount to GEL 2,990,316 and GEL 1,247,903, respectively. Attracted and generated insurance premiums for the reporting year ended December 31, 2019 amount to GEL 2,261,523 and GEL 2,238,008, respectively.

#### 5. Commission income

Commission income is represented as follows:

	2020	2019
Commission income subject to deferral	588,216	431,887
Deferred commission income (note 20)	(181,729)	(130,983)
Amortization (note 20)	130,983	95,328
	537,470	396,232

#### 6. Insurance net losses

Insurance net losses is represented as follows:

	2020	2019
Controlled losses	(15,848,648)	(14,962,941)
Changes in losses reserve	(1,864,293)	431,502
Regressions	142,394	106,602
Insurance losses and changes in the insurance liabilities related to the losses	—(17,570,547) —	(14,424,837)
Share of the reinsurer in the controlled losses	1,655,440	1,055,295
Shares of the reinsurer in the changes of losses reserves	421,300	287,468
Share of the reinsurer in the insurance losses and insurance net losses in the changes of the insurance liabilities related to the losses	2,076,740	1,342,763
Insurance net losses	(15,493,807)	(13,082,074)

### 7. Marketing and administrative expenses

Marketing and administrative expenses are represented as follows:

	2020	2019
Labor compensation and other benefits of the employees	(2,858,100)	(2,489,794)
Amounts paid to the regulatory entities	(221,906)	(184,048)
Depreciation and amortization	(215,103)	(202,192)
Professional service *	(202,870)	(217,196)
Operational costs of the mandatory insurance center	(183,032)	(267,597)
Advertisement	(118,487)	(125,383)
Short-term lease	(60,651)	(79,339)
Office expenses	(57,829)	(69,082)
Communication expenses	(51,424)	(48,287)
Representative expenses	(36,201)	(32,295)
Banking costs	(35,304)	(18,194)
Fuel	(26,800)	(34,456)
Other costs	(129,753)	(133,487)
	(4,197,460)	(3,901,350)

<sup>\*</sup>The cost of the annual financial reporting services for the auditing company for the years ended December 31, 2020 and 2019 is 10,620 and 9,475 GEL, respectively.

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 8. Devaluation loss

Reconciliation of devaluation requirements for the year ended 31 December 2020 is as follows:

January 1	Requirements from the owners of the policies (499,553)	Requirements from regression (1,083,539)	Other assets (329,847)	Total (1,912,939)
Reserve changing	(359,059)	(91,472)		(450,531)
Recognition of hopeless requirements	182,654	-	-	182,654
December 31	(675,958)	(1,175,011)	(329,847)	(2,180,816)

Reconciliation of the requirements' devaluation reserve for the year, that ended on December 31, 2019 is represented as follows:

	Requirements from the owners of the policies	Requirements from regression	Other assets	Total
January 1	(570,703)	(1,047,179)	(111,877)	(1,729,759)
Reserve changing	71,150	(36,360)	(217,970)	(183,180)
December 31	(499,553)	(1,083,539)	(329,847)	(1,912,939)

### 9. Percentage income, net

Percentage income, net is represented as follows:

	202	201 9
Financial income		
Interest accrued on bank deposits and accounts	889,022	812,039
Financial costs		
Interest accrued on leasing liability	(70,129)	(84,968)
	818,893	727,071

### 10. Profit from exchange rate difference, net

Profit from exchange rate difference, net is represented as follows:

	0	201 9
Cash and cash equivalents	52,605	38,933
Other financial instruments	750,082	291,104
	802,687	330,037

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

#### 11. Taxation

The cost of profit tax is presented as follows:

	2020	2019
Write-off of deferred asset recognized in the previous period	-	(157,077)
Effect of temporary difference	231,512	129,554
	231,512	(27,523)

Reconciliation of the profit tax cost is represented as follows:

	2020	2019
Profit before taxation *	1,179,760	475,814
Profit tax rate	15%	15%
Theoretical profit tax expense	(176,964)	(71,372)
Accumulated tax loss	425,045	63,686
Effect of permanent differences	(16,569)	(19,837)
Profit tax cost	231,512	(27,523)

<sup>\*</sup> It is an indicator of profit before the taxation of JSC PSP Insurance, as its subsidiary operates under the new model of profit tax, which entered into force on January 1, 2017. Given the specifics of the changes in Georgia's tax system, there are no temporary differences between the balance sheet and tax values of assets and liabilities for companies (non-financial sectors) registered in Georgia since January 1, 2017, which could lead to deferred tax assets or liabilities.

Reconciliation of deferred income tax liability is presented as follows

	2019
230,168	257,691
231,512	(27,523)
461,680	230,168
	461,680

As of December 31, 2020, the liability for deferred income tax under the temporary differences is as follows:

	Asset	Liability	Net amount	Recorded in profit- loss
Fixed assets	-	(26,528)	(26,528)	(3,573)
The right to use assets	<b>*</b>	(76,994)	(76,994)	18,787
Requirements from insurance and reinsurance	165,311	¥	165,311	59,312
Other assets	49,477		49,477	≈ <u>*</u>
Liabilities originated from insurance contracts	2 2	(25,104)	(25,104)	9,748
Leasing liabilities	86,013	-	86,013	(17,100)
Other liabilities	(2,205)	: <del>-</del>	(2,205)	
Accumulated tax loss	291,710		291,710	164,338
Tax asset	590,306	(128,626)	461,680	231,512
Covering	(128,626)	128,626		
Tax asset, net	461,680	-	461,680	231,512

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)  $\,$ 

### 12. Taxation (continued)

As of December 31, 2019, the liability for deferred income tax under the temporary differences is as follows:

	Asset	Liability	Net amount	Recorded in profit- loss
Fixed assets		(22,955)	(22,955)	4,101
The right to use assets	=	(95,781)	(95,781)	(95,781)
Requirements from insurance and reinsurance	105,999	-	105,999	(136,683)
Other assets	49,477	-	49,477	32,695
Liabilities originated from insurance contracts	-	(34,852)	(34,852)	3,551
Leasing liabilities	103,113		103,113	103,113
Other liabilities	(2,205)		(2,205)	(2,205)
Accumulated tax loss	127,372	, majum e maju	127,372	63,686
Tax asset	383,756	(153,588)	230,168	(27,523)
Covering	(153,588)	153,588	=	-
Tax asset, net	230,168	-	230,168	(27,523)

### 12. Cash and cash equivalents

Cash and cash equivalents are represented as follows:

	31.12.2020	31.12.2019
Cash in bank (GEL)	3,995,110	1,647,961
Cash in bank (foreign currency)	193,487	676,248
Cash in national currency	61,594	63,110
	4,250,191	2,387,319
		the second of the second secon

Real value of the cash and cash equivalent as of December 31, 2019 and 2020 does not differ from their balance value. The additional information about the cash and cash equivalents is given in Explanatory Note 4.

### 13. Deposits placed in banking institutions

Deposits placed in banking institutions are represented as follows:

	31.12.2020	31.12.2019
Capital amount	12,194,945	11,356,265
Interest	74,373	54,382
	12,269,318	11,410,647

The real value of deposits placed in banking institutions as of December 31, 2019 and 2020 does not different from their balance value.

The additional information about the deposits placed in the banking institutions is given in Explanatory Note 4.

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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

### 14. Requirements from insurance and reinsurance

Requirements from insurance and reinsurance are represented as follows:

Popular C	31.12.2020	31.12.2019
Requirements from the owners of the policies	10,324,625	9,313,149
Requirements from regressions	1,235,308	1,108,850
Requirements of reinsurance* Other	4,902,705	2,281,906
Other	4,818	3,844
Devaluation reserve on insurance requirements  Devaluation reserve on regressions	16,467,456	12,707,749
	(675,958)	(499,553)
	(1,175,011)	(1,083,539)
	14,616,487	11,124,657

<sup>\*</sup>Reinsurance requirements include the insurer's participation in regulated insurance losses and the commission claim. Under the reinsurance agreement, these requirements are deemed to be incurred in connection with the obligations arising from the underlying reinsurance contract, based on the insurer's confirmation. By the end of 2019, the mature requirement has been evaluated by the group in 4.3 million GEL, which is not net based on the corresponding liabilities as it has not received confirmation from the insurer. Reporting by the group to the insurer is carried out quarterly.

The real value of requirements derived from insurance and reinsurance does not differ from their carrying value as of 31 December 2019 and 2020.

The Group creates doubtful debts' reserve for mature requirements. The qualitative information of requirements is given in Explanatory Note 4. Reconciliation of doubtful debts' reserve is given in Explanatory Note 9.

Additional information on insurance and reinsurance requirements is given in Explanatory Note 4.

## 15. Liabilities arising from insurance contracts and reinsurance assets

Liabilities arising from insurance contracts and reinsurance assets are presented as follows::

Liabilities arising from insurance contracts	31.12.2020	31.12.2019
Unearned premium reserve Declared, but not regulated losses reserve Occurred, but non-declared losses reserve Reinsurance assets	9,081,182 5,936,054 445,936 15,463,172	7,998,855 4,225,228 292,469 12,516,552
Reinsurer share in unearned premium reserve The reinsurer's share in the declared but unregulated losses reserve The reinsurer's share of the incurred but unreported losses reserve	809,034 777,110	563,040 419,275
Liabilities arising from insurance contracts reduced by the reinsurer's share	87,142 1,673,286	23,677 1,005,992
Unearned premium reserve Declared, but not regulated losses reserve Occurred, but non-declared losses reserve	8,272,148 5,158,944 358,794 13,789,886	7,435,815 3,805,953 268,792 11,510,560

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For the reporting year that ended on December 31, 2020

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## 16. Liabilities arising from insurance contracts and reinsurance assets (გაგრძელება)

Analysis of the liabilities and reinsurance assets generated from insurance contracts is represented as follows:

Unearned premium total reserve	2020	2019
Balance at January 1	7,998,855	5,183,035
Acquired premium	23,272,900	21,200,045
Earned premium, gross	(22,190,573)	(18,384,225)
Balance at December 31	9,081,182	7,998,855
Share of the reinsurer in the unearned premium reserve		
Balance at January 1	563,040	381,312
Share of the reinsurer in the acquired premium	2,590,237	1,949,892
Share of the reinsurer in the earned premium	(2,344,243)	(1,768,164)
Balance at December 31	809,034	563,040
Unearned premium reserve, net		
Balance at January 1	7,435,815	4,801,723
Acquired premium	20,682,663	19,250,153
Earned premium	(19,846,330)	(16,616,061)
Balance at December 31	8,272,148	7,435,815
Reserve of insurance losses		
Reserve of losses, gross	2020	2019
Declared, but uncontrolled losses reserve as of January 1	4,225,228	4,686,125
Occurred, but undeclared losses reserve as of January 1	292,469	263,075
Total occurred losses reserve as of January 1	4,517,697	4,949,200
Regulation of losses of the past year (payment)	(1,461,542)	(2,414,140)
Change of evaluation of the losses of the past year	(695,569)	(842,954)
Evaluation of the expenses necessary for the regulation of the current year losses	18,408,510	15,374,392
Regulation of the current year losses	(14,387,106)	(12,548,801)
Total occurred losses reserve as of January 1	6,381,990	4,517,697
Declared, but uncontrolled losses reserve as of January 1	5,936,054	4,225,228
Occurred, but undeclared losses reserve as of January 1	445,936	292,469
Reserve of losses, share of the insurer	2020	2019
Declared, but uncontrolled losses reserve as of January 1	419,275	131,807
Occurred, but undeclared losses reserve as of January 1	23,677	23,677
Total occurred losses reserve as of January 1	442,952	155,484
Regulation of losses of the past year (payment)	(145,988)	(37,597)
Change of evaluation of the losses of the past year	(31,977)	(75,926)
Evaluation of the expenses necessary for the regulation of the current year	2,108,717	1,418,689
losses		
Regulation of the current year losses	(1,509,452)	(1,017,698)
Total occurred losses reserve as of December 31	864,252	442,952
Declared, but uncontrolled losses reserve as of December 31	777,110	419,275
Occurred, but undeclared losses reserve as of December 31	87,142	23,677

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## Descriptive and explanatory feedback on consolidated financial statement

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16. Liabilities arising from insurance contracts and reinsurance assets (გაგრძელე Reserve of losses, net	ბა) 2020	2010
Declared, but uncontrolled losses reserve as of December 31		2019
	3,805,953	4,554,318
Occurred, but undeclared losses reserve as of December 31	268,792	239,398
Total occurred losses reserve as of January 1	4,074,745	4,793,716
Regulation of losses of the past year (payment)	(1,315,554)	(2,376,543)
Change of evaluation of the losses of the past year	(663,592)	The second secon
Evaluation of the expenses necessary for the regulation of the current year losses	16,299,793	(767,028) 13,955,703
Regulation of the current year losses	(12,877,654)	(11,531,103)
Total occurred losses reserve as of December 31	5,517,738	4,074,745
Declared, but uncontrolled losses reserve as of December 31		
Occurred, but undeclared losses reserve as of December 31	5,158,944	3,805,953
1000cb reserve as of December 31	358,794	268,792

## Liabilities arising from insurance contracts - basic terms and permissions

Insurance contracts include health, life, property, land transport, accident insurance, cargo, travel, critical illness and third party liability insurance. This type of insurance is mainly for 12 months.

Insurance reserves for insurance contracts (occurred, but undeclared losses reserve and declared, but uncontrolled losses reserve) are defined for covering the final value of the liabilities in relation to the losses, which are already occurred and evaluated based on the facts known at the reporting date.

Re-evaluation of the reserves is performed regularly, taking into account the tendency of losses, as well as their coverage. Discounting of the amount of insurance losses' reserves is not applied in relation to the time value.

Information about the occurred, but undeclared losses reserve calculation, including liabilities' adequacy test, is indicated in Explanatory Note 25 (review of significant accounting policies of the group, liabilities arising from insurance contracts).

### 16. Other assets

Other assets are represented as follows:

Financial assets	31.12.2020	31.12.2019
Amounts paid for participation in the tender Minus: devaluation reserve	360,751 (208,656)	272,428 (208,656)
Non-financial assets	152,095	63,772
Pre-paid funds to the state supervision service of the insurance	80,591	119,211
Advanced payments paid to suppliers Other	539,863	360,843
Other	6,247	10,971
Minus: devaluation reserve	626,701	491,025
winds, devaluation reserve	(121,191)	(121,191)
	505,510	369,834
	657,605	433,606

Reconciliation of doubtful debts' reserve is given in Explanatory Note 9.

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### Descriptive and explanatory feedback on consolidated financial statement

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#### 17. Leases

The group rents office space in Tbilisi. The lease of the office space is fixed, during the lease term and is defined in GEL. The lease term is estimated at 5 years.

The right to use the assets is as follows:

	31.12.2020	31.12.2019
January 1	638,539	764,153
Income	66,763	47.75%
Amortization	(138,601)	(125,614)
Change in lease term estimate	9,846	
December 31	576,547	638,539
Lease liabilities are as follows:		
	31.12.2020	31.12.2019
January 1	687,421	808,253
Income	66,763	
Interest rate	70,129	84,968
Change in lease term estimate	9,846	
Payment	(192,900)	(205,800)
December 31	641,259	687,421

Under IFRS 16, the Group recognizes existing assets and leases in the form of a right of use in most leases. The right to use the assets is recognized in advance of the lease equal to the amount of the lease liabilities and the accrued liability. Lease liabilities are recognized at the discounted value of the marginal lending rate of future lease payments. The marginal lending rate is the interest rate that a borrower would have to pay in a similar economic environment to use a loan required to acquire an asset of a value similar to the value of the right to use the assets, which would have a similar term and collateral. The annual loan interest rate is 12.72%. The significant accounting policies used in the preparation of the financial statements are set out in Note 25.

### 18. Other insurance liability

Other insurance liability is represented as follows:

31.12.2020	31.12.2019
5,491,423	3,168,355
103,250	98,899
5,594,673	3,267,254
	5,491,423 103,250

The real value of other insurance liabilities as of December 31, 2019 and 2020 does not differ from their carrying value.

The additional information about other insurance liabilities is given in Explanatory Note 4.

### 19. Delayed commission income

Delayed commission income is represented as follows:

	31.12.2020	31.12.2019
January 1	130,983	95,328
Commission income subject to delay (Note 6)	588,216	431,887
Amortization	(537,470)	(396,232)
December 31	181,729	130,983

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### 20. Other liabilities

Other liabilities are represented as follows:

Financial liabilities	31.12.2020	31.12.2019
Salary liabilities Others	13,348	15,919
Others	110,332	50,795
	123,680	66,714

The real value of other liabilities as of December 31, 2019 and 2020 does not differ from their balance value.

The additional information about other liabilities is given in Explanatory Note 4.

### 21. Operations with related parties

The related parties include owners, joint ownership companies, joint and liaison enterprises. When analyzing the relationship with the linked party, not only a legal form of communication is envisaged but its essence as well.

Operations reflected in the full income statement of 2020 are related to the parties concerned:

S mannyaman perhasia dan dan perhasia	Other related party	Supreme management	Article in financial statement
Acquired premium	2,415,596	WE SET 1	23,272,900
Marketing and administrative expenses	(34,203)		
Financial income, net	(70,129)		(4,197,460)
Labor short-term compensation of supreme	(70,125)		818,893
management		(265,566)	(4,197,460)

Operations reflected in the full income statement of 2019 are related to the parties concerned:

	Other related party	Supreme management	
Acquired premium	2,483,049		statement
Marketing and administrative expenses	(34,500)	_	21,200,045 (3,883,913)
Financial income, net Labor short-term compensation of supreme	(84,968)		727,071
management	**	(209,400)	(3,883,913)

The balance sheet reflected in the statement of financial condition as at December 31, 2020 is related to:

	Other related party	Article in financial
Leasing liabilities		statement
Requirements from insurance and reinsurance*	641,259	641,259
	1,556,897	14.616.487

\*The amount of devaluation provision for related parties is GEL 51,243. The change in the devaluation reserve in 2020 amounted to GEL 51,017.

The balance sheet reflected in the statement of financial condition as at December 31, 2019 is related to:

	Other related party	Article in financial
Leasing liabilities Requirements from insurance and reinsurance		statement
	687,421	687,421
	1,482,573	11,124,657
		,,,

The related parties are the companies under common control.

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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020

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### 22. Conditional liabilities

Court Disputes - as of December 31, 2019 and 2020, the group has no substantive court disputes. The management believes that the material loss will not occur, and therefore the management of the group has not created the deduction regarding the court disputes.

Bank guarantee - The group has bank guarantees in VTB Bank in the amount of 163 thousand GEL, which expires in 2021, and 116 thousand GEL, which expires in 2022.

Regulations of the State Insurance Supervision Service - The minimum amount of the capital defined by the Order N 27, dated December 25, 2017 on "approval of the rule on determination of minimum capital amount on the territory of Georgia at all stages of the implementation of insurance activity", at all stages of the implementation of insurance activity shall consist of:

- a) Life insurance: 7,200,000 GEL from December 31, 2020;
- b) Insurance (not life) except the insurance of obligatory form, insurance of the liabilities' accomplishment and insurance of credit liabilities: 4,800,000 GEL from December 31, 2021;
- c) Insurance (not life) including the insurance of obligatory form, insurance of the liabilities' accomplishment and insurance of credit liabilities: -7,200,000 GEL from December 31, 2021;
- d) Reinsurance: 7,200,000 GEL from December 31, 2020;

Taxes - different interpretations and changes may be performed in Georgian Tax Legislation. In addition, management tax interpretations may differ from interpretations of tax authorities, group operations can be appealed by the tax authorities and the group may be charged the additional taxes, fines, interest rates. The group believes that all taxes have been paid and therefore no deduction has been submitted to the consolidated financial statements.

Reporting of Administration - according to the Accounting, Reporting and Auditing Law (Paragraph 7), the group has an obligation to prepare and submit to the state regulatory body a consolidated report of administration, together with an independent auditor's report, no later than October 1 of the following reporting period. For the date of publication of this consolidated financial statement, the group has not fulfilled this obligation.

## 23. Events following the reporting period

There have been no events since the reporting period that require explanatory notes.

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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020

(in GEL)

## 24. An overview of the group's important accounting policies

## 25.1 Currency for evaluation and submission

The articles reflected in the consolidated financial statements are presented in the currency of the country where the group operates (operating currency). Thus, the given consolidated financial statements are presented in Georgian lari, which is the functional and presentation currency of the group.

Monetary assets and liabilities denominated in foreign currency shall be recalculated at the end of the year in accordance with the official exchange rate established by the National Bank of Georgia. The differences between the exchange rates during conversion are reflected in profit and loss accounts. The results expressed in foreign currency are recorded in accordance with the current exchange rate.

The differences between the exchange rates generated during the conversion of monetary articles are reflected in the profit and loss article "Profit / Loss from exchange rate difference, net".

Non-monetary articles received in foreign currency are valued at the rate of the day of the transaction.

The last exchange rate used for converting monetary balances in foreign currency on December 31, 2019 and 2020 was as follows

GEL/1 US Dollars	31.12.2020	31.12.2019
GEL/1 EUR	3.2766	2.8677
JEB I BOK	4.0233	3.2095

## 25.2 Insurance and investment contracts - classification

The group concludes contracts that carry insurance or financial risk, or both. An insurance contract is a contract in which the insurer assumes a significant insurance risk for the policyholder. Such an agreement may also carry financial risks. The essence of insurance risk depends on the probability of an insurance accident, as well as the volume of its potential effect.

### 25.3 Liability adequacy test

At the end of each reporting year, the group conducts an adequacy test to assess the adequacy of recognized insurance liabilities, which is reduced by the deferred costs of the acquisition and the insurance contracts acquired during the transfer of the enterprise union or insurance portfolio. For the adequacy test, the group uses the current estimates of the future cash flows, losses and administrative costs provided for in its insurance contracts, as well as the investment income received from the assets required to secure the insurance liabilities. Any devaluation in the carrying amount of insurance liabilities arising from these assessments shall be recognized as follows: Initially, the related acquisitions are deferred and the insurance contracts acquired during the merger or transfer of the portfolio of insurance contracts are written off to profit or loss.

## 25.4 Deferred costs of attraction

Fees and other costs associated with attracting new contracts and renewing existing contracts are classified as intangible assets. All other expenses are recognized as expenses for the current period. The deferral of withdrawal costs is amortized in proportion to the production of the insurance premium during the term of the contract;

The expected profit margin depends on past experience and expected outcomes, which are reviewed and analyzed by the end of each reporting period. Changes in the balance sheet cost of deferred acquisition costs are reflected in the profit of the reporting period.

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## An overview of the group's important accounting policies (continued)

#### 25.5 Reinsurance contracts

A contract concluded with another insurer (reinsurer) through which the insurer reimburses the group for the loss of one or more contracts and satisfies the criteria for classification as an insurance contract is classified as a reinsurance contract.

The benefits that the group has the right to receive in accordance with the reinsurance contracts owned by it are classified as reinsurance assets. These types of assets consist of short-term claims, which are determined by the expected losses and benefits arising from the relevant reinsured contracts.

Remuneration from the insurer shall be assessed in proportion to the amounts receivable from the relevant insured contracts and in accordance with the terms of each of these contracts. The liability to reinsure is a premium payable on reinsurance contracts and is recognized as an expense when the payment term expires.

The group annually assesses the devaluation of reinsurance assets. If objective evidence of asset depreciation is found, the group reduces its carrying amount to a reimbursable value and acknowledges the devaluation loss in the full income statement. The group obtains evidence of devaluation of assets on the same principle as it uses in the case of devaluation of depreciated financial assets.

### 25.6 Requirements and liabilities related to insurance contracts

Recognition of requirements and liabilities, such as receivables from agents, brokers and policyholders, or amounts payable to them, shall take effect from the moment of their origin.

If there is objective evidence of devaluation of insurance requirements, the group reduces the carrying amount of the insurance requirement and acknowledges the devaluation loss. The group obtains evidence of devaluation of insurance requirements on the same principle as it uses in the case of devaluation of depreciated financial assets. The devaluation loss is calculated in the same way as it is performed for financial assets.

### (i) Regression and Surviving Property

Some types of insurance contracts allow the group to sell (usually spoiled) property as a result of covering losses (surviving property). The group may also have the right to claim full or partial damages (regression) from a third party.

Remuneration derived from the surviving property is reflected in the reduction of the liability for insurance losses, and when the liability is covered, it is recognized as another asset. The amount of the reduction of the liability for insurance losses is the amount that can be obtained from the sale of the relevant property under reasonable conditions.

Regress is also reviewed as a reduction in liabilities related to insurance losses, and is recognized in other assets if liabilities are covered. The amount of the reduction of the liability related to the insurance losses is the amount that can be obtained from the third parties in reasonable conditions.

### 25.7 Liabilities for insurance losses

Reserves are created for losses and insurance losses related to expenses that occurred but have not yet been settled by the group. Insurance losses are divided into two categories: declared but unregulated losses and reserves of unreported losses.

### (i) Reserve for declared but unregulated losses

The Group carries out the formation of a declared but unregulated loss reserve in the presence of known requirements against the Insurer for the reporting date, which is confirmed by the relevant applications.

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# Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020 (in GEL)

# 25. An overview of the group's important accounting policies (continued)

The amount of the declared but unresolved loss reserve for the reporting date is the unpaid amounts of insurance premiums on the well-known claims of the insurers, for which no decision has been made on the dissatisfaction with the full or partial repayment of the insurance funds.

The amount of the declared but unregulated loss reserve is reflected in the group balance as a liability.

## (ii) Reserve for losses incurred but not reported

The reserve of lost but unreported losses was calculated based on the group's past experience. The amount of reserves but not declared in the group's financial statements is reflected as a liability. Within the assessment of the given losses, the Group analyzes the historical data of losses (amount of losses reimbursed, number of losses, frequency of occurrence, etc.), corrected by changes in the future period that may arise, for example, from the frequency of losses, changes in regulations or contract terms, etc.

## 25.8 Financial instruments

### Financial assets

The group divides financial assets into the following categories based on the nature and purpose of the asset acquired:

- Investments owned before the due date
- Accounted for at fair value, reflected in profit or loss
- Financial assets for sale

In the Financial Reporting Group, the category of loans and claims is represented by insurance and reinsurance requirements, reinsurance assets (excluding the insured's share in the unprocessed premium reserve), other financial assets and money and cash equivalents. Money and cash equivalents include cash and money on

The mentioned assets are non-produced financial assets that have fixed or defined payments or their price in the active market is not quoted. These types of financial assets usually arise from the supply of goods and services to customers, or the issuance of loans, but also include other types of contractual monetary assets. Initial recognition of loans and receivables is the actual cost of added transaction costs, which is the direct cost of purchasing, issuing or selling a financial asset, and subsequent recognition is the devaluation value decreased by the devaluation reserve at the effective interest rate method.

At the end of each reporting period, financial assets are assessed to identify possible depreciation marks. Financial assets are considered depreciated when there is objective evidence that the event/events after the initial recognition of the financial asset affected future cash flows expected from the investment. The amount of depreciation reserve is the difference between the current and balance sheet values of future

Devaluation reserves are reflected in a separate article, and the corresponding loss is recognized in the full income statement. If it is not possible to withdraw financial assets, the total value of the asset is reduced by the corresponding reserve.

The Group shall terminate the recognition of the financial asset only if: (a) the contractual rights for the receipt of cash receivable from the financial asset have expired; Either (b) it transfers the right to receive cash flows related to the financial asset, or enters into a transaction when: (i) with the withdrawal of the asset, all substantial risks and benefits are removed; Or (ii) the group does not transfer substantial risk and benefit related to the ownership of the asset, but also does not retain control over that asset. Control is maintained if the counterparty does not have the right to sell the asset to a third party without taking into

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### Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020

(in GEL)

### 25. An overview of the group's important accounting policies (continued)

Early repayment investments are unproductive financial assets, with fixed or defined payments and fixed repayment periods, which the enterprise has the desire and potential to repay in advance, in addition to:

- (a) which the group determines at the initial acknowledgment by accounting for fair value in profit or loss;
- (b) Which the group considers to be for sale; and
- (c) To which the definition applies loans and requirements.

Early repayment investments in financial statements are presented in the form of deposits in banking institutions.

#### Financial liabilities

The group classifies financial liabilities into two types, depending on their nature. The group's policy on the financial liability of each species is as follows:

### (a) Financial liability recorded at fair value, reflected in profit or loss

A financial liability recorded at fair value, in profit or loss, is a financial liability that meets one of the following conditions:

- (i) It is classified as being traded;
- (ii) When initially recognized by the group, it is classified for real value accounting, profit or loss.

During the current period, the group has no real financial liability, reflected in profit or loss.

### (b) Other financial liabilities

Other financial liabilities include liabilities arising from insurance contracts (other than unearned premium reserves), other insurance liabilities, lease liabilities, and other liabilities that are initially recognized at fair value and subsequently depreciated at an effective interest rate.

#### 25.9 Taxation

The tax expense consists of the cost of current and deferred taxes. The tax is recognized in the full income statement, unless its origin is related to other full income, or to the recognized amounts in the capital. In such a case, the tax is recognized accordingly - in other full income.

The current profit tax is calculated according to the legislation of the country in which the group operates for the reporting date. Management periodically revises its tax approach in accordance with various interpretations of the legislation. The group creates deductions on the amounts expected to be paid to the tax authorities.

Deferred income tax is recognized based on the temporary differences between the tax and financial bases of assets and liabilities. However, a deferred income tax is not recognized if it arises as a result of an initial recognition of an asset or liability that does not affect either the tax or financial base at the time of the transaction, unless it is related to a business combination.

Deferred income tax is calculated using the profit tax rate available for the reporting date, which is expected to be affected when the relevant deferred tax asset is realized and the liability is settled.

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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020

(in GEL)

## 25. An overview of the group's important accounting policies (continued)

Deferred tax assets are recognized only if future taxable profits are expected to be deducted from the temporary differences over the current period.

Deferred tax asset and liability will be extinguished if there is a legal right to cover the current tax liability of the current tax asset, and when the deferred tax asset and liability arises as a result of the same tax law in which the asset and liability can be presented in net amount.

25.10 Leases

### Lease identification

At the beginning of the contract, the group assesses whether the contract is a lease or contains a lease. A contract is a lease agreement, or contains a lease, if the contract transfers the right to control the identified asset over a period of time in exchange for a refund. To determine whether this or that contract transfers the right to control the use of an identified asset over a period of time, the group assesses whether the customer has both of the following rights during the period of use:

- From the asset identified in the contract, the right to receive virtually all benefits and
- The right to determine the rules of use of the identified asset

### Initial recognition

For the start date of the lease, the group recognizes the right to use the assets and the lease liability, except the

- Lease, the leased asset of which has a low value, and
- Lease with a term of less than 12 months.

The lease is recognized in the group financial statements as:

- An asset that represents the right to use the object of the lease during the term of the lease and
- Obligation to pay rent.

For the start date of the lease term, the lease liability is assessed according to the current value of the lease payments that have not been made for that date. Discounting of lease payments should be made at the interest rate implied in the lease, if this rate can be easily determined. If it is not possible to easily determine this rate, the marginal loan rate of the lessee specified for the start date of the lease term shall be applied. Variable rent payments in the assessment of a lease liability shall be calculated to the extent that they depend on the index or rate that was originally assessed using the index or rate available for the start date of the lease. Other variable lease payments are recognized at the expense of the period to which they belong.

For the start date of the lease term, the lease payments provided for in the lease liability assessment shall also include the following payments related to the right to use the lease asset during the lease term which are not made for the start date of the lease term

- The amounts that the lessee is expected to pay according to the residual value guarantees;
- The price of the right to choose if it is sufficiently credible that the lessee will exercise that right
- Payment of fines for early termination of the lease, if the term of the lease reflects the right of the lessee to use the right to terminate the lease prematurely.

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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020

(in GEL)

25. An overview of the group's important accounting policies (continued)

For the start date of the lease, the group evaluates the right to use the asset with the cost that includes:

Initial assessment of lease liability,

Lease payments that have already been made for the date of commencement of the lease term, or before that date, excluding incentive lease payments received;

The initial direct costs incurred by the lessee; and

- Assess the costs incurred by the lessee during the dismantling and liquidation of the leased asset to restore the place where the asset is located, or to restore the leased asset to a condition required by the terms of the lease agreement.

### Further assessment

After the start date of the lease term, the lease liability increases with the reflection of interest and decreases with the lease payments made. The right to use the asset is reduced by accumulated depreciation and excluding accumulated devaluation. If under the lease agreement the right to own the leased asset is transferred to the lessee at the end of the lease term, or the cost of the right to use the asset reflects the lessee's intention to use the lease option, the asset is depreciated. In other cases, the right to use the asset is depreciated between two dates from the date of commencement of the lease term to an earlier date: the expiry of the useful life of the right to use the asset and the expiration date of the lease.

After the start date of the lease, the group re-evaluates the lease liability to reflect changes in lease payments. The amount received as a result of the revaluation of the lease liability is recognized as an adjustment of the right to use the asset. However, if the carrying amount of the right to use the asset is reduced to zero and the asset liability is devaluated at the same time, the remainder of the revaluation amount is recognized as profit/loss. Lease liabilities are re-evaluated using the reimbursed lease payments and the recalculated discount rate, in any of the following cases if: the lease term has changed, or the right to choose to lease the leased asset has changed.

If the amounts expected to be paid under the terms of the residual value guarantee are changed or future lease payments are changed due to a change in the index or rate used to determine these payments, the lease is revalued using the discount rate specified at the beginning of the lease. Unless the change in lease payments is caused by a change in variable interest rates.

Lease modification is accounted for as a separate lease if the area of lease use increases as a result of the modification and the lease pay increases with the appropriate reimbursement of the area of increased use.

In the case of a lease modification that is not recorded as a separate lease, the lessee re-evaluates the lease liability for the date of entry into force of the lease modification on the basis of the discounted rate. In such a case, the revaluation of the lease liability is recorded as follows:

- The carrying amount of the right to use the asset is reduced in order to reflect the partial or full termination of the lease, in the event of a modification of the lease, which reduces the scope of the lease. A profit/loss is any income or loss related to the partial or complete termination of a lease;

- The right to use the asset is adjusted taking into account all other modifications of the lease;

The group does not separate non-public components from lease components and instead records each lease component and its non-public component as one lease component.

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## Descriptive and explanatory feedback on consolidated financial statement

For the reporting year that ended on December 31, 2020

(in GEL)

25. An overview of the group's important accounting policies (continued)

### Determining the lease term

The lease term is the non-cancellation period of the lease, during which the lessee has the right to use the leased asset, along with the following periods: a) periods including the right to choose to lease (including those established by business practice) if the lessee is confident that he will exercise this right; and (b) the periods which include the right to choose to terminate the lease prematurely, if it is sufficiently credible that the lessee will not exercise that right.

Leadership uses reasoning to determine the term of a lease. To assess whether it is sufficiently credible that the lessee will exercise the right to extend the lease, or not to exercise the right to terminate the lease, the group considers all relevant facts and circumstances that give the lessee economic incentive to use or not to lease the lease.

### Marginal loan rate

The marginal loan rate is the interest rate that a lessee would have to pay in a similar economic environment for the use of a loan required to acquire an asset of similar value to the value of the right to use the asset, which would have a similar maturity and collateral. Leadership uses reasoning to determine the marginal loan rate. Using observational data, the basic rate is determined, which is adjusted by the specific factors characteristic of the lessee and the characteristics of the security (lease object).

## Determining lease payments

In Georgia, a lease agreement often does not include a record (or includes an incomplete record) of a lease renewal/ extension. The existence of such a right is reinforced by the accepted business practice. The group considers such business practices as an integral part of the contract. For such cases, the lease payments assessed in determining the lease liability are unchanged for the entire lease term, including the renewable period.

## Short-term lease and lease the lease asset of which has a low cost

The group decided to use the release in connection with the short-term lease and the lease of the low-value leased asset. Lease payments related to this lease are recorded as an expense during the lease term, in a linear manner. Another systematic basis is used if this basis more adequately reflects the tenant's benefit structure/model.

### 25.11 Costs

Expenses are recognized in the full income statement if there is a reduction in future economic benefits associated with a reduction in assets or an increase in liabilities that can be reliably determined.

Expenditures will be recognized on profit and loss statements as soon as they are made, if economic benefits from expenditures are no longer expected in the future, or if future economic benefits no longer meet the criteria for active recognition in the balance sheet.

If the economic benefits are expected to arise over several accounting periods, the costs associated with it are recognized in the full income statement on the basis of a reasonable distribution.

### 25.12 Salary payments

Salaries, bonuses and non-monetary benefits are recognized by crediting in the period when the group received the relevant services from the employee.

## 25.13 Subsequent events of the reporting period

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Subsequent events of the reporting period and events prior to the date of approval of the financial statements, which provide additional information about the financial condition of the group, shall be reflected in the financial statements. Subsequent events of the reporting period that do not affect the financial position of the group for the date of compiling the financial statements, but are essential, are reflected in the attached explanatory notes to the financial statements.

## 25.14 Accounts, contingent liabilities and contingent assets

Contingent liabilities are not reflected in the financial statements unless an outflow of economic benefits is expected to flow out of the Group and the liability can be measured reliably.

Contingent assets are not reflected in the financial statements. But information about financial assets with which economic benefits are expected to flow into the Group is reflected in the notes. If the Group believes that economic benefits will flow to the Group, the related assets and income are recognized in the financial statements of the period in which the revaluation occurred.

An account is a liability related to quantitative and temporal uncertainties. An accrual is recognized in the group when the group has a current obligation (legal or constructive) that arises from a past event and it is probable that the asset will require the outflow of resources allocated to economic benefits; And it is possible to estimate the amount of duty reliably.

E 6200700740.

Translator: E. Arjevanidze

ორი ათას ოცდაერთი წლის 13.05 მე, ნოტარიუსს, მარიკა გოგოლაძეს, ქალაქ თბილისში, ამ სანოტარო ბიუროში, რომელიც მდებარეობს მისამართზე: ქ. თბილისი, დავით აღმაშენებლის გამზირი № 183, მომმართა მოქ. ელისო არჯევანიძემ (დაბ. 25.08.1983 წ. ქ. გაგრაში), უმაღლესი განათლების დიპლომის მქონე მთარგმნელმა, რეგისტირებული: გაგრა, ს. ხეივანი, ჭავჭავაძის ქ. 11, მისი განცხადებით ამჟამად მცხოვრები: თბილისი, მუხიანი, მ/რ, კორპ. 17, ბ. 78, ID ბარათი 17IA35885, პირადი № 62007007462, გაც. იუსტიციის სამინისტროს მიერ 17.05.2017 წ. და წარმოადგინა დოკუმეტის თარგმანი და მოითხოვა თარგმანზე თავისი ხელმოწერის ნამდვილობის სანოტარო წესით დამოწმება.

მე დავადგინე მოქ. ელისო არჯევანიძის პირადობა წარმოდგენილი პირადობის დამადასტურებელი დოკუმენტის საფუძველზე და ასევე შევამოწმე მისი ქმედუნარიანობა და უფლებაუნარიანობა (დიპლომი SU N 004691, გაც. ივ. ჯავახიშვილის სახელობის თბილისის სახელმწიფო უნივერსიტეტის სოხუმის ფილიალის მიერ, 2004 წ.) და ვადასტურებ, რომ იგი ნამდვილად უფლებამოსილია თარგმნოს. იგი გაფრთხილებულია იმ პასუხისმგებლობის შესახებ, რაც დეაკისრება არასწორი თარგმნის შემთხვევაში.

სანოტარო მოქმედების შესრულებისათვის გადახდილია თარჯიმნის ხელმოწერის ნამდვილობის დადასტურებისთვის 78+18%+2.

ნოტარიუსი

მარიკა გოგოლაძე

On the 13.05 two thousand and twenty-one, before me, Marika Gogoladze, the Notary in c. Tbilisi, at my Notary Public Office located at the address: 183, David Aghmashenebeli Ave., Tbilisi, appeared the citizen Eliso Arjevanidze (born on 25.08.1983 in Gagra), English language Translator with Higher Education Diploma, registered at: N 11, Chavchavadze Str., v. Kheivani, Gagra, as she declared residing at: fl.78, bl.17, I m/r, Mukhiani, Tbilisi, Identity Card # 17IA35885, Personal # 62007007462, issued by Ministry of Justice on 17.05.2017) and submitted the translation of the document and asked to notarize the authenticity of her signature.

I identified Eliso Arjevanidze's identity on the basis of the submitted Identity Card. as well as I checked her capability (Diploma SU # 004691, issued by Sokhumi Branch of Iv. Javakhishvili Tbilisi State University in 2004) and confirm that she is really competent to translate.

She personally put her signature on the translation of the document in my presence. Translation is warned about the responsibilities in case of the incorrect translation.

Duty paid for the notary service implementation – notarization of the authenticity 78+18%+2 GEL.

Notary: Marika Gogoladze

სანოტარო მოქმედების რეგისტრაციის ნომერი

სანოტარო მოქმედების რეგისტრაციის თარიღი

სანოტარო მოქმედების დასახელება

ნოტარიუსი

სანოტარო ბიუროს მისამართი

სანოტარო ბიუროს ტელეფონი

სანოტარო მოქმედების ინდივიდუალური ნომერი N210457632



13.05.2021 6

დოკუმენტის თარგმანზე დიპლომირებული მთარგმწელი ხელმოწერის დამოწმება

მარიკა გოგოლაძე

საქართველო ქ.თბილისი დავით აღმაშენებლის გამზირი N183

marikagogoladze@notary.ge

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სანოტარო მოქმედებისა და სანოტარო აქტის შესახებ ინფორმაციის (მისი შექმნის, შეცვლის და/ან გაუქმების შესახებ) მიღება–გადამოწმება შეგიძლიათ საქართველოს ნოტარიუსთა პალატის ვებ–გვერდზე: www.notary.ge ასევე შეგიძლიათ დარეკოთ ტელეფონზე: +995(32) 2 66 19 18